

CÔNG TY CỔ PHẦN FPT
FPT CORPORATION

CỘNG HÒA XÃ HỘI CHỦ NGHĨA VIỆT NAM
Độc lập - Tự do - Hạnh phúc
THE SOCIALIST REPUBLIC OF VIETNAM
Independence - Freedom - Happiness

Số/No.: 342/FPT-FCC

Hà Nội, ngày 23 tháng 10 năm 2020
Hanoi, October 23rd, 2020

CÔNG BỐ THÔNG TIN
TRÊN CỔNG THÔNG TIN ĐIỆN TỬ
CỦA ỦY BAN CHỨNG KHOÁN NHÀ
NƯỚC VÀ SGDCK TP.HCM

DISCLOSURE OF INFORMATION ON
THE STATE SECURITIES
COMMISSION'S PORTAL AND
HOCHIMINH STOCK EXCHANGE'S
PORTAL

Kính gửi/ To: - Ủy ban Chứng khoán Nhà nước/ *The State Securities
Commission*
- Sở Giao dịch chứng khoán TP.HCM/ *Hochiminh Stock
Exchange*

- Tên tổ chức / *Organization name*: Công ty Cổ phần FPT/FPT Corporation
- Mã chứng khoán/ *Security Symbol*: FPT/ FPT
- Địa chỉ trụ sở chính/ *Address*: Số 17 phố Duy Tân, Phường Dịch Vọng Hậu, Quận Cầu Giấy, Hà Nội/ *No.17 Duy Tan Street, Dich Vong Hau Ward, Cau Giay District, Hanoi*
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Loại thông tin công bố: định kỳ bất thường 24h theo yêu cầu
Information disclosure type: Periodic Irregular 24 hours On demand

Nội dung thông tin công bố: Kết quả kinh doanh 9 tháng năm 2020.

Content of disclosing information: *FPT's financial performance highlights of nine months in 2020.*

Thông tin này đã được công bố trên trang thông tin điện tử của công ty vào ngày 23/10/2020 tại đường dẫn: <http://fpt.com.vn/vi/nhadautu/cong-bo-thong-tin>

This information was disclosed on Company's Portal on October 23rd 2020, available at: <https://fpt.com.vn/en/ir/information-disclosure>

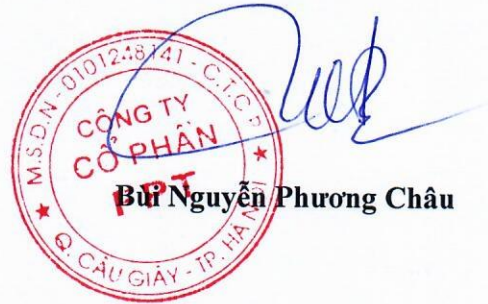


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I declare that all information provided in this paper is true and accurate; I shall be legally responsible for any misrepresentation.

Tài liệu đính kèm/ *Attachment*: Kết quả kinh doanh 9 tháng năm 2020/*FPT's financial performance highlights of the nine months in 2020*

Đại diện tổ chức
Organization representative
Người UQ CBTT
Party authorized to disclose information



Nơi nhận/ Recipient:

- Như trên/ *As above*;
- Lưu: VT, FCC/ *Archived by: Admin, FCC.*



No.: 341/FPT – FCC

Hanoi, October 22nd 2020**FINACIAL PERFORMANCE HIGHLIGHTS
OF THE NINE MONTHS IN 2020**

During the first 09 months of the year, revenue and profit before taxes (PBT) of FPT recorded VND 21,164 billion and VND 3,814 billion, up 8% and 9% YoY. Profit after taxes (PAT) and PAT attributable to shareholders rose by 8% and 7%. EPS reached VND 3,264, up 7% YoY.

Actively adapting to the new normal, FPT had three consecutive growing quarterly PBTs inspire of challenges posed by the pandemic. PBT of the third quarter is 21% higher than the that of the first quarter and 8% higher than that of the second quarter of 2020.

Furthermore, Technology sector (*including Global IT Services and Domestic IT Services*) and Education sector have received several positive catalysts for future growth.

Technology sector recorded increasing value of purchase orders

Global IT Services posted VND 8,779 billion in revenue and VND 1,418 billion in PBT, respectively up 12.6% and 13.8% YoY. In which, Japan and Asia Pacific (APAC) markets, which handled the pandemic well, still grew by 9% and 44%. Pioneering in new technology like Cloud, Internet of Things, and Low code platform, FPT recorded VND 2,473 billion in digital transformation revenue, up 41% YoY.

In the “new normal”, FPT has implemented several online sales initiatives, transforming how we approach and create prospective clients. Therefore, in the third quarter alone, the total value of purchase orders of Technology sector increased by 48% YoY. In particular, Global IT Services recorded VND 9,595 billion in terms of purchase orders, up 22% YoY. Furthermore, after the peak of COVID-19, Domestic IT Services started to pick up on signing new contracts with clients during the last few months.

These are the positive signs that FPT has actively adapted to new situation and sidestepped the pandemic risks to seize opportunities for future growth.

Education sector increased the number of students significantly

Due to COVID-19, the admission process for 2020 – 2021 school year was started later than usual. In September, the whole sector enrolled 14,614 students for college, international affiliate programs, and 1-to-12 program, up 59% YoY. At the end of September, total number of students reached 56,711.

Organization representative
Party authorized to disclose information



Bui Nguyen Phuong Chau