

CÔNG TY CỔ PHẦN FPT  
FPT CORPORATION

CỘNG HOÀ XÃ HỘI CHỦ NGHĨA VIỆT NAM  
Độc lập - Tự do - Hạnh phúc  
THE SOCIALIST REPUBLIC OF VIETNAM  
Independence - Freedom - Happiness

Số/No.: 524/FPT-FCC

Hà Nội, ngày 21 tháng 11 năm 2017  
Hanoi, December 21<sup>st</sup>, 2017

**CÔNG BỐ THÔNG TIN  
TRÊN CỔNG THÔNG TIN ĐIỆN TỬ  
CỦA ỦY BAN CHỨNG KHOÁN NHÀ  
NƯỚC VÀ SGDCK TP.HCM**

**DISCLOSURE OF INFORMATION ON  
THE STATE SECURITIES  
COMMISSION'S PORTAL AND  
HOCHIMINH STOCK EXCHANGE'S  
PORTAL**

Kính gửi/ To: - Ủy ban Chứng khoán Nhà nước/ *The State Securities  
Commission*  
- Sở Giao dịch chứng khoán TP.HCM/ *Hochiminh Stock  
Exchange*

- Tên tổ chức / *Organization name*: Công ty Cổ phần FPT/ *FPT Corporation*
- Mã chứng khoán/ *Security Symbol*: FPT/ *FPT*
- Địa chỉ trụ sở chính/ *Address*: Số 17 Duy Tân, Phường Dịch Vọng Hậu, Quận Cầu Giấy, Hà Nội/ *17 Duy Tan Street, Dich Vong Hau Ward, Cau Giay Distric, Hanoi*
- Điện thoại/ *Telephone*: 04. 7300 7300
- Fax: 04. 3768 7410
- Người thực hiện công bố thông tin/ *Submitted by*: Bà Bùi Nguyễn Phương Châu/ *Ms. Bui Nguyen Phuong Chau*

Chức vụ/ *Position*: Trưởng Ban Truyền thông FPT/ *Head of FPT  
Corporate Communications Department*

Loại thông tin công bố :  định kỳ  bất thường  24h  theo yêu cầu  
*Information disclosure type:  Periodic  Irregular  24 hours  On demand*

**Nội dung thông tin công bố (\*)/ *Content of Information disclosure (\*)***: Tóm tắt tình hình hoạt động kinh doanh 10 tháng năm 2017/ *Financial performance highlights in ten months of 2017.*

Thông tin này đã được công bố trên trang thông tin điện tử của công ty vào ngày 21/11/2017 tại đường dẫn : <http://fpt.com.vn/vi/nhadautu/cong-bo-thong-tin>  
*This information was disclosed on Company/Fund's Portal on date December 21<sup>st</sup>, 2017*  
Available at: <https://fpt.com.vn/en/ir/information-disclosure>



Tôi cam kết các thông tin công bố trên đây là đúng sự thật và hoàn toàn chịu trách nhiệm trước pháp luật về nội dung các thông tin đã công bố./

*I declare that all information provided in this paper is true and accurate; I shall be legally responsible for any misrepresentation.*

*Tài liệu đính kèm/Attachment: Tóm tắt tình hình hoạt động kinh doanh 10 tháng năm 2017/Financial performance highlights in ten months of 2017*

**Đại diện tổ chức**

**Organization representative**

Người CBTT/Party to disclose information



**Bùi Nguyễn Phương Châu**

**Nơi nhận/Recipient:**

- Nhu trên/As above:
- Lưu/Archived by: VT, FCC/Admin, FCC



**FINANCIAL PERFORMANCE HIGHLIGHTS IN TEN MONTHS OF 2017**

In the first ten months of 2017, FPT's revenue and profits indicators all showed the double digit growth. Consolidated revenue was VND 34,966 billion, up 10% YoY. Profit before tax (PBT) was VND 2,645 billion, increasing by 14% YoY. Profit after tax (PAT) was VND 2,226 billion, up 11% YoY.

Year-to-date PAT attributable to parent company's shareholders was VND 1,725 billion, up 13% YoY. Year-to-date EPS was VND 3,255 in the ten-month period, up 12% YoY.

FPT's earnings growth in ten-month period continued to be driven by the two core business sectors including Technology and Telecom, which accounted for 72% of the consolidated PBT of the group. Specifically, the Technology and Telecom sectors' profit before tax were up 12% and 8% YoY, respectively.

FPT's overseas markets recorded revenue of VND 5,473 billion, up 16% YoY, and PBT of VND 850 billion, up 19% YoY, accounting for one-third of the consolidated PBT.

**SUMMARY OF NOTABLE EVENTS****GLOBALIZATION**

- ❖ **FPT Software join 'Beyond Blockchain Technical Program':** On October 25, FPT Japan officially joined the "Beyond Blockchain Technical Program" by SBI Holdings and SBI Ripple Asia (its subsidiary specializing in new generation payment platform in Asia).

**PROJECTS**

- ❖ **Another leading hospital applies FPT.eHospital:** FPT IS just signed a contract to implement FPT.eHospital - a comprehensive hospital management system with Thuan Viet Joint Stock Company - the main contractor of Ho Chi Minh City Oncology Hospital base 2 project. Accordingly, the system will be implemented within 8 months.
- ❖ **FPT Software and NHG work together to implement ERP Dynamics 365 on Cloud:** On November 3, FPT Software signed a cooperation agreement with Nguyen Hoang Group (NHG) to deploy ERP Dynamics 365 on Cloud.
- ❖ **FPT partners with UTC to develop intelligent transportation solutions:** On October 27, FPT Corporation and University of Transport and Communications (UTC) signed a Memorandum of Understanding (MOU) on training, technology research and transfer. The event marks a new milestone in the co-operation in high-quality human resources training, technology research and transfer in the transportation sector to catch up with the 4.0 industrial revolution wave.



- ❖ **FPT to 'digitalize' PVEP's operation:** FPT and PetroVietnam Exploration Production Corporation (PVEP) signed an agreement on research and development for new technologies in oil exploration and exploitation on October 17.



## AWARDS

- ❖ **FPT IS achieved PCoE certification 4 times in a row:** FPT IS achieved Partner Center of Expertise (PCoE) certification from SAP after meeting the stringent requirements and implementing a series of large ERP projects in Vietnam. FPT IS has achieved PCoE certification 4 times in a row. The company was awarded the PCoE certification for the first time in 2011.
- ❖ **FPT's member companies among Vietnam's 50 Leading IT Companies 2017:** The Vietnam Software and IT Services Association (VINASA) announced the list of Vietnam's 50 Leading IT Companies 2017 on October 19. Some of these firms are taking the lead in the IT sector such as FPT Software, FPT IS, TMA, MISA etc.
- ❖ **FPT has become one of the most profitable companies in 2017:** On 17 October, Vietnam Report JSC along with Vietnamnet announced Profit500 – The ranking top 500 companies by profitability in 2017. According to this ranking, FPT is in Top 10 most profitable companies in 2017.



## TECHNOLOGY

- ❖ **MIC Vice president of Japan experiences inside autonomous car by FPT:** On the occasion of the APEC Week in Da Nang, Mr. Masahiko Tominaga, Vice-Minister for Internal Affairs and Communications, Japan, paid a working visit to FPT Software Danang at FPT Complex on November 10. During this visit, Mr. Masahiko Tominaga experienced the autonomous car developed by FPT.
- ❖ **FPT officially launches digital race 2017-2018:** FPT officially launched the technology contest the "Digital Race 2017 – 2018" with the theme of self-driving cars on October 26. The contest is open to all university students nationwide with the total award amount of up to VND 4 billion. The winning team will receive a total prize of VND450 million, including a one-week trip to Japan to experience and learn about new technology, and will be directly recruited by FPT Software.
- ❖ **iBus to compete in the finale of ASEAN ICT Awards:** iBus - the Information, Management and Operation of Public Transport by Bus System will compete with other international products in the finale of ASEAN ICT Awards (AICTA).



## EDUCATION

- ❖ **Sultan of Brunei visits FPT UBD Global Centre:** On November 10, on the occasion of his trip to Vietnam to attend the APEC 2017, Sultan of Brunei Haji Hassanah Bolkiah Mu'izzaddin Waddaulah made a visit to FPT UBD Global Centre - an English Center founded under the cooperation between University Brunei Darussalam (UBD) with FPT



University. He also expressed his expectation that the center will become a hallmark of cooperation between the two countries.

- ❖ **FSB launches FBiz Business Community:** On November 4 in HCMC, FPT School of Business (under FPT Education) organized the launching ceremony of the FBiz Business Community and a workshop titled "Digital Transformation Era - Opportunity for breakthroughs for Vietnamese enterprises" hosted by FPT Chairman Truong Gia Binh.
- ❖ **FPT, VNU-UET and UTS cooperate in doctoral training:** On October 31, FPT, VNU University of Engineering and Technology (VNU-UET) and University of Technology Sydney (UTS) officially signed a cooperation agreement on training high quality human resources in technology.

**Organization representative**

*Party authorized to disclose information*



TRƯỞNG BAN TRUYỀN THÔNG FPT

*Bùi Nguyễn Phương Châu*

