

CÔNG TY CỔ PHẦN FPT
FPT CORPORATION

CỘNG HOÀ XÃ HỘI CHỦ NGHĨA VIỆT NAM
Độc lập - Tự do - Hạnh phúc
THE SOCIALIST REPUBLIC OF VIETNAM
Independence - Freedom - Happiness

Số: 98./FPT-FAF
No.: 98./FPT-FAF

Hà Nội, ngày 08 tháng 04 năm 2022
Hanoi, April 8th 2022

CÔNG BỐ THÔNG TIN ĐỊNH KỲ
PERIODIC INFORMATION DISCLOSURE

Kính gửi: Ủy ban Chứng khoán Nhà nước
Sở Giao dịch Chứng khoán thành phố Hồ Chí Minh
To: The State Securities Commission
Hochiminh Stock Exchange

1. Tên tổ chức/*Name of organization*: Công ty Cổ phần FPT/ *FPT Corporation*

- Mã chứng khoán / *Stock code*: FPT/ *FPT*

- Địa chỉ/*Address*: Số 10, phố Phạm Văn Bạch, Phường Dịch Vọng, Quận Cầu Giấy, Thành phố Hà Nội, Việt Nam/ *10 Pham Van Bach Street, Dich Vong Ward, Cau Giay District, Hanoi, Vietnam*

- Điện thoại liên hệ/*Tel.*: 024. 7300 7300 Fax: 024. 3768 7410

- E-mail: ir@fpt.com.vn website: <https://fpt.com.vn>

2. Nội dung thông tin công bố / *Content of Information disclosure*: Biên bản và Nghị quyết Đại hội đồng Cổ đông thường niên 2022 / *Meeting Minutes and Resolution of FPT's 2022 AGM*

3. Thông tin này đã được công bố trên trang thông tin điện tử của công ty vào ngày 08/04/2022 tại đường dẫn <https://fpt.com.vn/vi/nhadautu/thong-tin-cong-bo/> *This information was published on the company's website on April 8th, 2022 as in the link <https://fpt.com.vn/en/ir/information-disclosures>*

Chúng tôi xin cam kết các thông tin công bố trên đây là đúng sự thật và hoàn toàn chịu trách nhiệm trước pháp luật về nội dung các thông tin đã công bố/*We hereby*



certify that the information provided is true and correct and we bear the full responsibility to the law.

Tài liệu đính kèm/Attached documents: Biên bản và Nghị quyết Đại hội đồng Cổ đông thường niên 2022, và các tờ trình Đại hội đồng Cổ đông thường niên 2022 / *Meeting Minutes and Resolution of FPT's 2022 AGM and proposals of FPT's 2022 AGM*

Đại diện tổ chức
Organization representative

Người được UQ CBTT

Person authorized to disclose information



Dương Hoàng Phú



No.: 01.04/2022/BBH-DHCĐ/FPT

Hanoi, April 07th, 2022

**MEETING MINUTES
OF THE 2022 ANNUAL GENERAL SHAREHOLDERS MEETING OF
FPT CORPORATION**

Company name: FPT Corporation

Address: No. 10 Pham Van Bach Street, Dich Vong Ward, Cau Giay District, Hanoi, Vietnam

Company code: Business Registration number 0101248141 issued for the 51st time by Department of Planning and Investment dated of Hanoi July 06th, 2022.

Time: Started at 2:00 pm on April 07th, 2022
Ended at 4:30 pm on April 07th, 2022

Venue: 8th Floor Conference Hall, FPT Tower, No. 10, Pham Van Bach Street, Dich Vong Ward, Cau Giay District, Hanoi; and online at address <https://agm.fpt.com.vn>.

Agenda and content: Following the Agenda of 2022 Annual General Shareholders Meeting (AGM) approved by the AGM (attached to this minutes)

Chairman: Mr. Truong Gia Binh – Chairman of the Board of Directors (BOD)

The Voting Committee: Mr. Hoang Huu Chien, Mr. Hoang Ngoc Bich, Mr. Tran Khuong

The Secretariat: Ms. Do Kim Phuong, Ms. Pham Ngoc Anh

Number of shareholders: The number of shareholders attending in person, virtually and e-voting is 1,926 shareholders, representing 618,807,455 shares, accounting for 68.1843 % of the voting shares of FPT Corporation.

AGM SEQUENCE (in chronological order):

I. REPORT ON INSPECTION OF SHAREHOLDERS AUTHENTICATION AND ANNOUNCEMENT ON REQUIREMENTS TO CONDUCT THE AGM

Mr. Nguyen Viet Thang, Head of the Supervisory Board, on behalf of Shareholders Status Inspection Board, presents the Report on Inspection of Shareholders Authentication to attend the AGM.

II. AGM OPENING

1. The AGM started with the flag raising ceremony. The Organization Committee declared to begin the meeting and invited Mr. Truong Gia Binh to lead the 2022 AGM.
 2. **The Chairman Board:** Mr. Truong Gia Binh – Chairman of the AGM invited Mr. Bui Quang Ngoc, Vice Charman of the BOD; Mr. Nguyen Van Khoa, CEO; Mr. Nguyen The Phuong, EVP; Mr. Hoang Viet Anh, EVP to the Chair Board to chair the AGM.
 3. **The Secretariat and the Voting Committee:** Mr. Truong Gia Binh – Chairman of the AGM nominated The Secretariat and the Voting Committee of the AGM.
 - The Secretariat included: Ms. Do Kim Phuong, Ms. Pham Ngoc Anh
 - The Voting Committee: Mr. Hoang Huu Chien, Mr. Hoang Ngoc Bich, Mr. Tran Khuong
- The AGM approved Mr. Truong Gia Binh's nomination of the Secretariat and the Voting Committee.
4. **The meeting agenda:**

The Chair Board has run the AGM according to the agenda ratified by AGM, including the contents as follow:

No	Contents
I	Reports
	<ol style="list-style-type: none">1. Report of the Board of Directors in 20212. Strategic Direction for the period of 2022-20243. Business Plan for 20224. 2021 Audited Financial Statements5. Report of the Supervisory Board in 2021
II	Proposals
	<ol style="list-style-type: none">1. 2022 income and remuneration budget for the Board of Directors2. 2021 profit distribution plan and 2022 dividend payment plan3. Amending registered business lines of the Company4. Selecting an independent audit firm to audit 2022 Financial Statements5. Electing the Board of Directors and the Supervisory Board for the term 2022-2027

III. REPORTS PRESENTED AT THE AGM

1. **Mr. Bui Quang Ngoc – Vice Chairman of the BOD** presented and proposed to the AGM the following contents:
 - Report of the BOD in 2021 including: Assessment of the company's performance in 2021, Assessment on the BOM's performance, supervisory of conducting transactions with related parties of the BOM; Assessment on the BOD's activities in 2021.

- Proposal of 2022 income and remuneration budget for the BOD as follows:
 - ✓ Salary for executive members of the BOD: **VND 10.76 billion**;
 - ✓ Bonus for executive members of the BOD: not exceeding **0.49%** FPT Corporation's profit before tax;
 - ✓ Compensation for non-executive members of the BOD: **VND 6 billion**.
- 2. *Mr. Nguyen Van Khoa, CEO* presented the report of the Board of Management (BOM) on 2020 business activities, including:
 - Assessment of the company's 2021 performance.
 - 2022 Business plan with following details:
 - ✓ Revenue: 42,420 VND, growing by 19%.
 - ✓ Profit before tax: 7,618 billion VND, growing by 20.2%
- 3. *Mr. Nguyen The Phuong, Executive Vice President* presented to the AGM for approval the following:
 - Audited financial statements for the year ended 2021.
 - 2021 profit distribution.
 - 2022 cash dividend payment plan.
 - Amendments of the details of the registered business lines.
- 4. *Mr. Nguyen Viet Thang, Head of the Supervisory Board* presented on behalf of the Supervisory Board presented to the AGM:
 - The Supervisory Board' 2021 Report and the 2022 Operating Plan.
 - The 2022 remuneration package for the Supervisory Board, with following details:

No.	Item	Unit	Quantity	Price (VND)	Amount (VND)
1	Outsource professional consultants	H	50	2,000,000	100,000,000
2	Remuneration for the Supervisory Board's members	H	1040	1,200,000	1,248,000,000
3	Travelling expenses	Times	5	15,000,000	75,000,000
Total:					1,423,000,000

- Proposal of authorization for the BOD to select one (1) from four (4) audit firms to audit the Company's 2022 financial statements: KPMG, Deloitte, PwC, EY Vietnam.
- 5. *Mr. Truong Gia Binh, Chairman of the BOD* presented 2022-2024 Strategic Direction. FPT continues to pursue the long-term goal the world's leading provider of digital transformation solutions and services; raise the level of digital transformation, bringing outstanding breakthrough technology products and solutions to people and businesses.

IV. DISCUSSION

1. Mr. Truong Gia Binh – Chairman of the AGM led the discussion on presented reports and statements at the meeting.

2. Questions and answers section:

Question 1: Representative of an investment fund: Last year our investors from Europe, America wondered why the Board of Directors did not have female members. Following the ESG trend, we always talk about the environment and society, in which the factors of gender balance and gender equality are what we are very interested in. We found that after hearing our comments last year, FPT took action on it. We greatly appreciate that progressive spirit. This showed that investors were listened to and aligned with international trends.

Last year, we also suggested choosing another auditor because FPT had used one auditor for a very long period. We expect to choose another auditor. FPT has also considered this and has done it, this is a very good direction.

Third, the company's audit report also shows that we should disclose more indicators so that investors can assess the company's risks better. For example, many investors wondered which partners did not pay receivables in the two years 2020-2021. We consider this to be a very good direction in meeting the information needs of investors, towards better transparency and gender equality governance. We welcome FPT's efforts very much.

Question 2: Representing an investment fund: In 2021, we witnessed the HOSE system be handled by FPT to run smoothly and outstandingly. Vietnam's technological dream is likely to come true. 5 years ago FPT talked about the dream of a carp turning into a dragon through digital transformation consulting. Currently, Cloud and the community are everywhere. We have hope in blockchain and Metaverse. As for FPT projects in the next 5-10 years, what is FPT's orientation?

Answer:

- **Mr. Truong Gia Binh - Chairman of FPT:** FPT's dream has grown over time. If 2 years ago, we dreamed of doing the same for the world as India and China. Until now, Vietnam is able to compete fairly against India for international projects.

For Metaverse, FPT's perspective is "real - virtual is one". Real - virtual will be much more sustainable than purely digital solutions. For example, Meduverse (Education and Metaverse) is a new learning technology, how to make children love to learn, learn creatively, learn enthusiastically. That world must have a Metaverse. Hopefully you will see Metaverse in real life soon.

Actually, FPT made blockchain years ago for an international partner. We used to work for business customers and now we will do it for the masses.

- **Mr. Nguyen The Phuong – EVP of FPT:** Overseas consulting companies M&A help FPT increase the value chain. Domestically we succeeded on Base.vn M&A, which helped to accelerate domestic software solutions.
- We estimate business results in the first quarter of 2022, no final numbers are available, revenue 9,500 billion, up 26%, profit 1,500-1700 billion, up 26-28%

Question 3: Does FPT plan to divest from FPT Retail?

Answer: Mr. Nguyen The Phuong – EVP of FPT: Since 2017, the ownership ratio has been reduced from majority to minority in FPT Retail and FPT Synnex. We have no intention of further divestment.

Question 4: The Japanese market growth is slow, what is the next plan expected?

Answer:

- **Mr. Nguyen The Phuong - EVP of FPT:** There are two reasons.

Firstly, business is affected by the Covid-19 pandemic. The traditional sales model is to connect and bring customers to visit the campus facilities in Vietnam, so that they can see FPT's resources with their own eyes. During Covid-19, this model encountered difficulties in terms of travel restrictions.

Second, the value of the yen depreciated quite sharply.

In 2022, we aim for double-digit growth in the Japanese market. In the second quarter, we hope to meet more customers. In the first quarter, we estimate 20% growth.

- **Mr. Truong Gia Binh - Chairman of FPT:** We changed the sales service structure. Young people will hold key business roles, apply technology to work online.

Question 5: Competition for human resources between domestic and foreign technology companies is aggressive.. What plans does FPT have?

Answer: Mr. Nguyen Van Khoa - CEO of FPT: This story happened world wide. Currently, there are many service engineers working globally online. We build a pioneering working environment. The GenZ generation is very special, very different and requires a working environment that helps to demonstrate the capabilities of themselves and the team. Besides, the contract model is also applied: the more you work, the more you get. And finally, the employee welfare programs in which FPT is a pioneer.

Question 6: The CAPEX for the telecom sector has increased. Can the management explain about this?

Answer: Mr. Hoang Viet Anh - EVP of FPT: In the southern area during the 2nd half of 2021, the demand for broadband services was very high. Hence, we have to increase our investment and expand our stations.

Question 7: The role of digital payment in the national digital transformation? How did FPT participate in this?

Answer: Mr. Hoang Viet Anh - EVP of FPT: FPT Telecom has implemented the payment center for Foxpay. On another hand, we do not burn cash to have more users like other e-wallets. We have integrated this product to the solutions for local governments and enterprises.

Question 8: Is there any plan to increase the foreign ownership limitation?

Answer: Mr. Nguyen The Phuong - EVP of FPT: FPT is currently operating some business lines that cannot allow more than 49% of foreign ownership.

Question 9: Expectation for the profit margin of digital transformation in the next two years?

Answer:

- **Mr. Truong Gia Binh - Chairman of FPT:** All of our business units including retail, pharmacy, FPT Software, FPT IS, etc. focus on digital transformation for local government. Many local governments have committed 1% of their budget for digital transformation. We have developed products like Data Lake, pandemic control room, Made-by-FPT products.
- **Mr. Nguyen Van Khoa - CEO of FPT:** local government's digital transformation focuses on digital government, digital economy, and digital society. FPT wants to create and process data, remove hardware sales from our contracts, leveraging the opportunity of the Cloud market.

V. ELECTING AND VOTING RESULTS

1. Mr. Hoang Huu Chien, Head of the Voting Committee presented the voting issues and monitored the voting process.
2. After the vote check was completed, Mr. Hoang Huu Chien, Head of the Voting Committee announced the voting result as follows:

The number of shareholders attending in person, virtually and e-voting is 1,926 shareholders, representing 618,807,455 shares, accounting for 68.1843 % of the voting shares of FPT Corporation.

- Total number of collected votes: 1,173 representing 600,338,171 shares, equal to 97.0153% of total voting shares.
- Total number of non-collected shareholders: 753, representing 18,469,284 shares, equal to 2.9847% of total voting shares.

No.	Voting issues	Approval		Disapproval		Blank	
		No. of voting shares	Percentage (%)	No. of voting shares	Percentage (%)	No. of voting shares	Percentage (%)
1	Approve the BOD's Report in 2021, strategic direction for the period of 2022-2024, the business plan for 2022, 2022 income and remuneration budget of the BOD.	600,293,891	99.9926%	8,620	0.0014%	35,660	0.0059%
2	Approve Audited Financial Statements in 2022	518,535,250	99.7337%	730,054	0.1404%	575,532	0.1107%
3	Approve the Supervisory Board's Report in 2021 and the Budget for the Supervisory Board's activities in 2022	517,070,554	99.4520%	730,070	0.1404%	2,040,212	0.3924%
4	Approve the plan for 2021 profit distribution and 2022 cash dividend payment	517,058,619	99.4497%	730,050	0.1404%	2,052,167	0.3947%
5	Approve the proposals to select an audit firm to audit the 2022 Financial Statements.	518,831,457	99.7907%	502,715	0.0967%	506,664	0.0974%
6	Approve the amendments of registered business lines	445,783,812	85.7409%	70,052,414	13.4737%	4,004,610	0.7702%

The results of electing the Board of Directors:

- Total number of collected votes: 1,163 representing 596,234,283 shares, equivalent to 4,173,639,981 votes.
- Number of legit votes: 1,163 representing 596,234,283 shares, equivalent to 4,173,639,981 votes, accounting for 96.3521% of the voting shares attending the meeting.
- Number of invalid votes: 0 represents 0 shares, accounting for 0% of the voting shares attending the meeting.

No.	Electing the Board of Directors	No. of electing	Percentage (%)
1	Mr. Truong Gia Binh	719,760,445	120.72%
2	Mr. Bui Quang Ngoc	545,509,308	91.49%
3	Mr. Do Cao Bao	527,059,751	88.40%
4	Mr. Jean Charles Belliol	503,701,498	84.48%
5	Mr. Hampapur Rangadore Binod	542,447,171	90.98%
6	Mr. Hiroshi Yokotsuka	505,299,788	84.75%
7	Ms. Tran Thi Hong Linh	698,841,737	117.21%

The results of electing the Supervisory Board:

- Total number of collected votes: 1,205 representing 603,605,857 shares, equivalent to 1,810,817,571 votes.
- Number of legit votes: 1,205 representing 603,605,857 shares, equivalent to 1,810,817,571 votes, accounting for 97.5434% of the voting shares attending the meeting.
- Number of invalid votes: 0 represents 0 shares, accounting for 0% of the voting shares attending the meeting.

No.	Electing the Board of Directors	No. of electing	Percentage (%)
1	Mr. Nguyen Viet Thang	590,689,492	97.85%
2	Mr. Nguyen Khai Hoan	586,895,323	97.22%
3	Ms. Duong Thuy Duong	558,893,952	92.58%



VI. CONTENTS APPROVED

1. Approve the report of the BOD in 2021.
2. Approve the Strategic Direction for the period of 2022-2024 and 2022 Business Plan
 - 2.1. Strategic Direction for the period of 2022-2024
 - 2.2. 2022 Business Plan

Unit: billion VND

Business Segment	Revenue			Profit Before Tax		
	2021	2022	Growth	2021	2022	Growth
Technology	20,736	24,900	21.1%	2,799	3,360	20.0%
Telecommunication	12,686	14,560	14.8%	2,395	2,812	17.4%
Education, Investment & Others	2,235	2,960	32.5%	1,143	1,446	26.5%
Total	35,657	42,420	19.0%	6,337	7,618	20.2%

3. Approve the income and remuneration budget for the Board of Directors in 2022:
 - Salary for executive members of the BOD: **10.76 billion VND**;
 - Bonus for members of the BOD: not exceeding **0.49%** the corporation's profit before tax.
 - Compensation for non-executive members: **6 billion VND**
4. Approve the audited financial statements in 2021.
5. Approve the Report of the Supervisory Board in 2021 and 2022 budget for the Supervisory Board's activities: **VND 1,423,000,000**.
6. Approve 2021 profit distribution plan and 2022 dividend payment plan
 - 2021 cash dividend payment plan**
 - FY2021 cash dividend payment of 20% (VND 2,000 per share), in which:
 - o Already paid in 2021: 10%
 - o The rest (10%) will be paid following the AGM's approval.
 - o Schedule: Before the end of the 3rd quarter of 2022.
 - Stock dividend payment plan**
 - FY2021 ratio of stock dividend is 20% (5:1)
 - o Source: Retained earnings of the parent company.
 - o Odd lots plan: the number of shares to be received by each shareholder will be rounded down. The odd lots (less than 10 shares), if any, will be aborted.
 - Schedule: immediately after the AGM's approval (at the same time with the rest of FY2021 cash dividend payment).
 - FY2022 cash dividend payment policy**
 - FY2022 cash dividend plan of 20% (VND 2,000 per share – on new outstanding shares after the stock dividend).
 - The BOD will decide on the cash dividend advance when appropriate during the year, based on the actual business result and other considerations to optimize business activities.

- The actual FY2022 cash dividend will be approved by the 2023 AGM.
- 6. **Approve the proposal of selecting one (1) from four (4) audit firms to audit the Company's Financial Statements in 2022, including: KPMG, Deloitte, PwC, Ernst & Young Vietnam and authorize the Board of Directors to select an audit firm corporeally.**
- 7. **Approve the list of the Board of Directors and the Supervisory Board for the term 2022-2027 are as follows:**

The list of the Board of Director for the term 2022-2027 includes 07 members:

- Mr. Truong Gia Binh
- Mr. Bui Quang Ngoc
- Mr. Do Cao Bao
- Ms. Tran Thi Hong Linh
- Mr. Jean-Charles Belliol
- Mr. Hiroshi Yokotsuka
- Mr. Hampapur Rangadore Binod

The list of the Board of Supervisors for the term 2022-2027 includes 03 members:

- Mr. Nguyen Viet Thang
- Mr. Nguyen Khai Hoan
- Ms. Duong Thuy Duong

VII. AGM CLOSING

1. Mr. Bui Quang Ngoc, Vice Chairman of the BOD read the Resolution submitted to AGM to approve.
2. Ms. Do Kim Phuong, the Secretariat read the AGM Minutes submitted to the AGM to approve.
3. The AGM approved the full Resolution and Minutes right at the AGM.
4. Chairman Truong Gia Binh declared the closing of the AGM.

ON BEHALF OF THE SECRETARIAT

CHAIRMAN

Do Kim Phuong



Truong Gia Binh



FPT CORPORATION

SOCIALIST REPUBLIC OF VIETNAM
Independence – Freedom - Happiness

Hanoi, April 07th, 2022

RESOLUTION
THE 2022 ANNUAL GENERAL SHAREHOLDERS MEETING
FPT CORPORATION

Pursuant to the Law on Enterprise dated June 17th, 2020;
Pursuant to the Law on Securities dated November 26th, 2019;
Pursuant to the Charter of FPT Corporation (“the Company”);
Pursuant to the Proposals of the Board of Directors (“the BOD”) and the Supervisory Board at the 2022 Annual General Meeting of Shareholders (“AGM”);
Pursuant to the Meeting Minutes of the Company’s 2022 AGM dated April 07th, 2022;
Pursuant to the Voting Report of the Company’s AGM dated April 07th, 2022.

DECIDED:

Article 1: Approve the following issues:

1. The BOD’s Report in 2021;
2. Strategic direction for the period of 2022-2024;
3. Business Plan for 2022:

Unit: billion VND

Business Sector	Revenue			Profit Before Tax		
	2021	2022	Change	2021	2022	Change
Technology	20,736	24,900	21.1%	2,799	3,360	20.0%
Telecommunications	12,686	14,560	14.8%	2,395	2,812	17.4%
Education, Investment & Others	2,235	2,960	32.5%	1,143	1,446	26.5%
Total	35,657	42,420	19.0%	6,337	7,618	20.2%

4. Income and Remuneration budget for the BOD in 2022:

- Salary for executive members of the BOD: **VND 10.76 billion;**
- Bonus for executive members of the BOD: not exceeding **0.49%** FPT Corporation’s profit before tax;
- Compensation for non-executive members of the BOD: **VND 6 billion.**

Article 2: Approve Audited Financial Statements for the year 2021. For more details, please visit: <https://fpt.com.vn/vi/nhadautu/cong-bo-thong-tin>.

Article 3: Approve the Supervisory Board’s Report in 2021 and the Budget for the Supervisory Board’s activities in 2022 is VND 1,423,000,000.

Article 4: Approve 2021 Profit Distribution plan and policy for 2022 dividend payment. Details are as follows:





Plan for 2021 profit distribution

- FY2021 cash dividend payment of 20% (VND 2,000 per share), in which:
 - o Already paid in 2021: 10%
 - o The rest (10%) will be paid following the AGM's approval.
 - o Schedule: Before the end of the 3rd quarter of 2022.

Plan for stock dividend payment

- FY2021 ratio of stock dividend is 20% (5:1)
 - o Source: Retained earnings of the parent company.
 - o Odd lots plan: the number of shares to be received by each shareholder will be rounded down. The odd lots (less than 10 shares), if any, will be aborted.
 - o Schedule: immediately after the AGM's approval (at the same time with the rest of FY2021 cash dividend payment).

FY2022 cash dividend payment plan

- FY2022 cash dividend plan of 20% (VND 2,000 per share – on new outstanding shares after the stock dividend).
- The BOD will decide on the cash dividend advance when appropriate during the year, based on the actual business result and other considerations to optimize business activities.
- The actual FY2022 cash dividend will be approved by the 2023 AGM.

Article 5: Approve the proposal to select one (1) among four (4) audit firms (Big 4) to audit the Company' financial statements in 2022, including: KPMG, Deloitte, PwC, Ernst & Young and authorize the BOD to select an audit firm corporeally.

Article 6: Approve the amendments of the details of the registered business lines as submitted to the 2022 AGM.

Article 7: Approve the list of the Board of Directors and the Supervisory Board for the term 2022-2027 are as follows:

1. The list of the Board of Director for the term 2022-2027 includes 07 members:

- Mr. Truong Gia Binh
- Mr. Bui Quang Ngoc
- Mr. Do Cao Bao
- Ms. Tran Thi Hong Linh
- Mr. Jean-Charles Belliol
- Mr. Hiroshi Yokotsuka
- Mr. Hampapur Rangadore Binod

2. The list of the Board of Supervisors for the term 2022-2027 includes 03 members:

- Mr. Nguyen Viet Thang
- Mr. Nguyen Khai Hoan
- Ms. Duong Thuy Duong





The Resolution was approved by the 2022 AGM of FPT Corporation. The BOD bases on the Resolution to implement accordingly.

ON BEHALF OF SECRETARY

Do Kim Phuong

CHAIRMAN

M.S.D.N-0101248141 - C.T.C
CÔNG TY
CỔ PHẦN
FPT
S. CAU GIAY - TP. HANOI

Trung Gia Binh



No. 01

Hanoi, March 15th, 2022

PROPOSAL

Ref. approval of the Report of the Board of Directors in 2021, Strategic Direction for the period of 2022-2024, Business plan for 2022 and Remuneration budget for the Board of Directors in 2022

To: The 2022 Annual General Meeting of Shareholders of FPT Corporation

Pursuant to the 2020 Law on Enterprises;

Pursuant to the Charter of FPT Corporation;

Pursuant to the 2021 actual situation of remuneration payment for members of the Board of Directors and Business plan for 2022.

The Board of Directors (BOD) respectfully submits to the General Meeting of Shareholders to approve the Report of the BOD in 2021, Strategic Direction for the period of 2022 – 2024, Business plan for 2022, remuneration budget for the BOD in 2022 as follows:

1. **The BOD's 2021 Report** (as attached).
2. **Strategic Direction for the period of 2022 – 2024** (as attached).
3. **Business plan for 2022:**

Unit: billion VND

Business Sector	Revenue			Profit Before Tax		
	2021	2022	Change	2021	2022	Change
Technology	20,736	24,900	21.1%	2,799	3,360	19.3%
Telecommunications	12,686	14,560	14.8%	2,395	2,812	17.4%
Education, Investment & Others	2,235	2,960	32.5%	1,143	1,446	28.4%
Total	35,657	42,420	19.0%	6,337	7,618	20.2%

4. Remuneration budget for the BOD in 2022:

- Salary for executive members of the BOD: **VND 10.76 billion**;
- Bonus for executive members of the BOD: not exceeding **0.49%** FPT Corporation's profit before tax;
- Compensation for non-executive members of the BOD: **VND 6 billion**.

Respectfully submitted to the General Meeting of Shareholders for review and approval./.

**ON BEHALF OF THE BOD
CHAIRMAN**



Trương Gia Bình



Hanoi, March 15th, 2022

THE BOARD OF DIRECTORS' REPORT

I. ASSESSMENT OF THE BOARD OF DIRECTORS (BOD) ON THE CORPORATION'S PERFORMANCE IN 2021

In 2021, the Covid-19 pandemic prolonged its significant impacts on every country's production and business activities. Nearly two years, the successive pandemic waves with the rapid spread of new variants seriously hit every society and economy. However, FPT has achieved encouraging results under consistent leadership, drastic corporate governance, the consensus of the management team at all levels, and the employees' engagement.

1. Assessment on business performance

The Annual General Meeting of Shareholders 2021 (AGM 2021) approved a challenging year plan. Nevertheless, the BOD not only maintained steady growth but also exceeded the goals with the initiatives in responding and flexibly adapting to the "new normal". Accordingly, FPT had been awarded Top 50 most influential companies in Vietnam for ten consecutive years. It was also listed among 2020-2021 billion-dollar enterprises and in the Top 5 Vietnamese companies with the best corporate governance in 2021.

The 2021 consolidated revenue reached 35.657 billion VND, up 19.5% YoY and profit before tax reached 6.337 billion VND, increasing by 20.4% YoY, equivalent to 103% of the revenue plan and 102% of the profit plan.

In particular, Technology still maintained its position as the core business sector. The Global IT service segment recorded the growth in all markets – marking the gradual recovery of the global economy. The domestic IT service segment has experienced stable development based on the enhancement of Made-by-FPT solutions and platforms and the capability improvement of digital transformation products and services. Digital transformation services' revenue grew dramatically at 71.5%, showing that FPT had been catching up with the higher-demand digital transformation trend. Besides, the Telecommunications and Education sectors also shot up during the pandemic period.

2. The implementation of strategic directions

According to the strategic direction, in 2021, major programs and projects of the Corporation were implemented in all three aspects: Business - Technology - Governance with positive performance.

Business:

- FPT approached and cooperated with more than 20 largest corporations in Vietnam, bringing strong growth in the private sector with a 45% increase in winning new contracts. In particular, contracts with banking customers experienced outstanding growth, while the Real Estate Segment explored many large-scale digital transformation contracts.
- The Digital Transformation Program for localities also encouraging good results, when FPT engaging when FPT signed a cooperation agreements to promote Digital Transformation and participated in training programs on changing the digital transformation awareness of leaders of more than 40 provinces/cities



- Concurrently, to improve service quality, FPT reorganized many business divisions such as FPT Smart Cloud and FPT Digital Transformation Consulting Company, IPTV Services and FPT Play were also unified.
- In the direction of product development for SMEs, the Corporation had completed the Made-by-FPT technology ecosystem by announcing the M&A deal with Base.vn. Not only to meet the needs of businesses of all sizes, but the deal also brought back 713 billion VND in revenue. In addition, more than 3,000 SMEs had access to the FPT eCovax solution suite, thereby ensuring uninterrupted business even in the context of social distancing.

Technology:

New technology products and services (AI, RPA, Low-code, Blockchain...) continued to experience rapid growth (more than 50%). Remarkably, FPT Cloud platform introduced 37 new products to the market. In addition, nearly 20% of FPT's internal systems have been migrated to the FPT Cloud platform to help optimize costs and improve performance. Besides, EduNext – a learning platform based on social construction methods – was successfully deployed throughout the FPT Education system from universities, colleges, and high school levels with nearly 9,000 teachers and students attended with more than one 7,600 learning hours. OnMeeting - the smart online meeting solution on multiple platforms supported 30,000 users across the system with total of more than 6 million meeting hours. Concurrently, FPT sponsored a large-scale series of digital transformation training programs to more than 40 provinces/cities.

Governance:

- The rotation program was drastically implemented in 2021 to discover and foster young, capable managers and leaders to become the core force of the Corporation in the future. As a result, the program has rotated nearly 500 positions.
- FPT strongly shifted from the annual to the quarterly business tracking. The objective-based management method (OKRs) was applied profoundly and widely throughout the Corporation. Business goals and strategic programs were reviewed and adjusted quarterly instead of every six months and year-end. Moreover, the objectives of the Corporation/Subsidiaries/Departments were changed into OKRs with specific and clear roles for each individual, helping to improve organizational consistency.
- Internal digital transformation programs brought about 240 billion VND of benefit. In addition, 75% of internal digital transformation projects achieved expected results, helping automate most business activities and improving labor productivity and efficiency throughout the Corporation. For example, the Data Lake project was successfully implemented, collecting all data from the Finance, Human Resources, and Sales departments. In addition, the project helped build governance reports to speed up the decision-making process.

II. ASSESSMENT OF THE BOD ON THE BOM'S PERFORMANCE

The BOD highly appreciated the 2021 business performance in the circumstance of responding and adapting to the Covid-19 pandemic domestically and globally. With business results achieved in 2021 and strategic premises created in the past two years, the BOM has demonstrated its capacity and readiness to bring FPT into a vigorous growth cycle.



1. Supervisory activities

In accordance with the Corporate Charter and the Corporate Governance Regulations, the BOD has supervised the activities of the CEO and members of the BOM in operating business and implementing resolutions of The AGM 2021 and the BOD, including:

- The execution of business strategy and plan.
- The implementation of the BOD resolutions.
- The strict implementation of quarterly/semi-annual/annual financial statements and annual reports.
- The implementation of high-level personnel programs and policies.
- Investment activities.

2. Supervisory results

Firstly, smooth and effective corporate governance helped maintain business continuity and flexible adaptation in the highly complicated context. Additionally, it kept up the growth rate and created development momentum, closely following the Corporation's strategy and vision.

Secondly, the resolutions of the BOD were executed on time and ensured by transparent information disclosure as well as the implementation of periodical management reports following regulations.

Third, the BOM strictly implemented quarterly/semi-annual/annual financial statements and annual reports. During the pandemic period, the BOM tightened the control of business results and debt situation in every weekly manner, ensuring the annual financial plan and making timely adjustments, if any.

Fourth, the BOM drastically promulgated the rotation program and coordinated with the human resources department to evaluate and appoint talents to enhance the organizational leadership. In addition, the BOM issued many remuneration policies in the "new normal" period, ensuring employees' wellbeing and contributing to the Corporation's development amid the common global difficulties.

Fifty, this year marked the cooperation of FPT with the authorities of localities through many cooperation agreements of digital transformation consultancy and training programs to raise awareness on a large scale.

III. ACTIVITIES OF BOD

1. Activities of subcommittees under the BOD

There are three subcommittees under the BOD:

No	Committee	Member	Position
1	The Personnel and Remuneration Committee	Mr. Do Cao Bao	Head
2	The Development policy Committee	Mr. Truong Gia Binh	Head
3	The Chairman's Office	Ms. Do Kim Phuong	Head



1.1. The Personnel and Remuneration Committee

In its role of directing the development of human resource policies and procedures, in 2021, the Committee helped issue 17 human resource policies and regulations, ensuring business continuity and readiness to respond to the Covid-19 situations.

Some activity highlights of the Committee:

- Supervising, reviewing, and prioritizing the internal transfers among subsidiaries to ensure employees' stable jobs.
- Developing human resource policies to best support employees and their relatives affected by the Covid-19 pandemic.
- Directing the issuance and implementation of programs on planning, evaluation, appointment, rotation, and improvement of the senior leadership at the Corporation and its subsidiaries. In 2021, the rotation program was implemented to discover and foster young, capable managers and leaders who will potentially become the core force of the Corporation shortly. The program rotated nearly 500 positions in total.
- Orienting the issuance of human resource key policies: Remuneration policy, Job wage policy, Policy to motivate employees to participate in coaching/mentoring, Policy for former leaders with significant contributions.

1.2. The Development Policy Committee

In response to the complicated situation of the Covid-19 pandemic, the Development Policy Committee proactively advised and proposed business initiatives for developing the latest technology products. Inevitably, it not only brought more value to the community but also ensured business continuity and accelerated growth.

Objectives and Key Results (OKRs) methodology kept being strictly deployed throughout the system. After three years of implementation, OKRs have become a smooth and effective strategic management tool to help focus on critical tasks. As a result, FPT doubled in profit every three years and asserted its leading position in the market.

In proposing development orientation, the Committee also consulted the investment deal with Base.vn and M&A opportunities in the South American and Indian markets. It helped the Corporation expand its technology ecosystem and scale its operations globally.

For enhancing labor productivity, the Committee also reviewed and implemented the job wage policy for all employees, based on the evaluation and analysis of the iPMS system.

1.3. The Chairman's Office

Along with fulfilling the role of supporting the BOD in professional activities, in 2021, the Chairman's Office also actively maintained and promoted external relationships with key partners to ensure business continuity. Concurrently, the Office provided timely and accurate information disclosure of corporate governance resolutions and reports. Besides, it coordinated with other departments to successfully organize the 2021 AGM in April 2021.

2. Transactions, remuneration, and other benefits of BOD

The remuneration of the BOD, the Supervisory Board, and BOM was publicly announced in the Annual Report/Financial Statements of the Corporation. The payment of compensation of the BOD and the Supervisory Board complied with the Resolution of the AGM 2021 and



Resolution 01.03-2021/NQ-HDQTFPT dated 12/03/2021. The remuneration of BOD members was 16.51 billion VND, and the bonus must not exceed 0.49% of the Corporation's total profit before tax. The expected remuneration and operating expenses of the Supervisory Board were 1.42 billion VND. Accordingly, the actual payment of the BOD was 16.26 billion VND, and that of the Supervisory Board was 1.25 billion VND. FPT also published the income information of the BOM in the annual financial statements, in accordance with the provisions of Article 298 of Decree 155/2020/ND-CP.

Remuneration of BOD members in 2021

Unit: VND

BOD member	Position	Remuneration
Mr. Truong Gia Binh	Chairman	0
Mr. Bui Quang Ngoc	Vice Chairman	0
Mr. Do Cao Bao	Member	0
Mr. Le Song Lai	Member	264,000,000
Mr. Jean-Charles Belliol	Member	600,000,000
Mr. Tomokazu Hamaguchi	Member	2,292,000,000
Mr. Dan E Khoo	Member	2,292,000,000

3. The BOD's members and structure

FPT's BOD consists of 07 members with professional qualifications and long-term experience in IT, finance, international business, and corporate governance. With 03 independent BOD members, FPT's BOD member structure ensures compliance with relevant legal regulations.

Since 2013, FPT has separated the roles of Chairman and CEO. Effectively it enhanced the independence and division in the BOD and the BOM activities, concurrently ensuring the decentralization in decision-making.

Members of BOD

No	Member	Position	Percentage of voting shares	Concurrent positions on the BOM of other companies (As of December 31, 2021)
1	Mr. Truong Gia Binh	Chairman	7.05%	<ul style="list-style-type: none"> - Member of the BOD of FPT Telecom. - Chairman of FPT Education. - Member of the BOD of FPT University.



				<ul style="list-style-type: none"> - Member of the BOD of FPT IS (till 25/03/2021) - Member of the BOD of Joint Stock Commercial Bank for Foreign Trade of Vietnam.
2	Mr. Bui Quang Ngoc	Vice Chairman	1.98%	<ul style="list-style-type: none"> - Member of the BOD of FPT Telecom. - Member of the BOD of FPT University. - Member of the BOD of FPT IS (till 25/03/2021)
3	Mr. Do Cao Bao	Member	1.13%	<ul style="list-style-type: none"> - Member of the BOD of FPT City Danang Joint Stock Corporation - Member of the BOD of FPT IS (till 25/03/2021).
4	Mr. Le Song Lai	Member	0%	<ul style="list-style-type: none"> - Deputy CEO of SCIC Corporation. - Member of the BOD of Vietnam Steel Corporation. - Chairman of SCIC Investment Company Limited.
5	Mr. Jean-Charles Belliol	Independent member	0%	
6	Mr. Hamaguchi Tomokazu	Independent member	0%	- Member of the BOD of Kuraray Company Limited.
7	Mr. Dan E Khoo	Independent member	0%	Independent member of the BOD of Vstecs Berhad.

4. Activities of the BOD

In 2021, the BOD conducted 07 meetings to ensure compliance with regulations on the number of 01 meeting quarterly. The BOD also issued 09 resolutions.

4.1. The number of meetings

No	Members	Position	Commencement date	Number of meetings attended	Percentage of attendance
1	Mr. Truong Gia Binh	Chairman, non-executive member	31/03/2017	07/07	100%
2	Mr. Bui Quang Ngoc	Vice Chairman, non-executive member	31/03/2017	07/07	100%
3	Mr. Do Cao Bao	Non-executive member	31/03/2017	07/07	100%
4	Mr. Le Song Lai	Non-executive member	31/03/2017	07/07	100%
5	Mr. Jean-Charles Belliol	Independent member	31/03/2017	07/07	100%
6	Mr. Hamaguchi Tomokazu	Independent member	31/03/2017	07/07	100%
7	Mr. Dan E Khoo	Independent member	31/03/2017	07/07	100%

4.2. Content of the meetings & resolutions of the BOD

Session	Participation	Content and Resolutions
Session 01 January 26 th , 2021	Board of Directors: 07/07 members Observers: - Supervisory Board: 03/03 - Board of Management: 03/03 Resolution No. 01.01-2021/NQ-HĐQT FPT dated January 26 th , 2021	<ul style="list-style-type: none"> - Approving the 2020 business results; - Approving the 2021 business plan and submitting it to the General Meeting of Shareholders for approval; - Approving the strategic orientation of 2021-2023 and submitting it to the General Meeting of Shareholders for approval; - Approving the increase in chartered capital of FPT Software Company Limited and FPT Investment Company Limited; - Approving the establishment of FPT Digital Company;

Session	Participation	Content and Resolutions
		<ul style="list-style-type: none"> - Implementing the resolution of the 2020 Annual General Meeting of Shareholders, approving the Regulation on the employee stock ownership plan (ESOP) for those with remarkable achievements in 2020 and the Regulation on the ESOP for senior leaders in 2021; - Approving the closing date of the General Meeting of Shareholders list and the date of the 2021 AGM.
Session 02 March 12 th , 2021	Board of Directors: 07/07 members Observers: - Supervisory Board: 03/03 - Board of Management: 02/03 Resolution No. 01.03-2021/NQ-HDQTFPT dated March 12 th , 2021 Resolution No. 02.03-2021/NQ-HDQTFPT dated March 12 th , 2021	<ul style="list-style-type: none"> - Approving the Agenda of the 2021 AGM and submitting it to the General Meeting of Shareholders for approval; - Approving the 2020's BOD Report, 2021 strategic orientation, and submitting it to the General Meeting of Shareholders for approval; - Approving the remuneration budget of the BOD in 2021 and submitting it to the General Meeting of Shareholders for approval; - Approving the 2020 audited financial statements and submitting them to the General Meeting of Shareholders for approval; - Approving the 2020 profit distribution plan & the 2021 dividend payment policy and submitting them to the General Meeting of Shareholders for approval; - Approving the proposal of designating (1) out of (4) auditing companies (Big4) to audit the 2021 financial statements and submitting it to the General Meeting of Shareholders for approval; - Approving the plan to sell treasury shares to employees under the employee selection program (ESOP); submitting it to the General Meeting of Shareholders to approve and authorize the BOD to decide on details and organize the implementation; - Approving the proposal to change the address of the Corporation's head office and submitting it to the General Meeting of Shareholders for approval; - Approving the proposal to amend the Corporate Charter and submitting it to the General Meeting of Shareholders for approval; - Approving the proposal to amend the Internal

Session	Participation	Content and Resolutions
		<p>Regulations on corporate governance and submitting it to the General Meeting of Shareholders for approval;</p> <ul style="list-style-type: none"> - Approving the operating regulations of the BOD and submitting to the General Meeting of Shareholders for approval; - Approving the Regulation on organizing the FPT Annual General Meeting of Shareholders 2021; - Approving the charter capital increase of FPT Education Company Limited; - Approving the policy of implementing contracts and transactions between the Corporation and related parties.
Session 03 April 28 th - 29 th , 2021	Solicitation of written opinions Resolution No. 01.04-2021/NQ-HĐQT FPT dated April 29 th , 2021 Resolution No. 02.04-2021/NQ-HĐQT FPT dated April 29 th , 2021	<ul style="list-style-type: none"> - Approving the increase of charter capital for FPT JSC,. by issuing shares under the employee stock ownership plan (ESOP) for those with remarkable achievements in 2020 and the ESOP for senior leaders in 2021; - Assigning the CEO to carry out the procedures for amending the Business Registration and the corresponding Corporate Charter; - Approving the plan to pay the remaining dividend in 2020 in cash; - Approving the procedure to pay stock dividends from retained earnings to existing shareholders; - Authorizing the Chairman to deploy the plan to pay the remaining dividend in 2020 and stock issuance.
Session 04 June 02 nd - 03 rd , 2021	Solicitation of written opinions Resolution No. 01.06-2021 /NQ-HĐQT FPT dated June 3 rd , 2021	Approving the selection of PwC Vietnam Co., Ltd. to be the auditing firm of the 2021 Financial Statements for the Corporation and its subsidiaries.
Session 05 July 30 th , 2021	Board of Directors: 07/07 members Observers: - Supervisory Board: 03/03 - Board of Management: 03/03 Resolution No. 01.07-2021/NQ-HĐQT FPT dated July 30 th , 2021	Approving to make an advanced payment of the first dividend of 2021 in cash.

Session	Participation	Content and Resolutions
Session 06 November 9 th , 2021	Board of Directors: 07/07 members Observers: - Supervisory Board: 03/03 - Board of Management: 03/03 Resolution No. 01.11-2021/NQ-HĐQT FPT dated November 09 th , 2021	Approving the plan and promulgating the regulations on issuing shares according to the ESOP from treasury shares.
Session 07 December 04 th – 08 th , 2021	Solicitation of written opinions Resolution No. 01.12-2021 /NQ-HĐQT FPT dated December 8 th , 2021	Approving the list of employees who can buy shares under the ESOP from treasury shares.

4.3. Activities of independent members of the BOD

By December 31st, 2021, FPT's BOD have had 03 independent members, namely Mr. Jean Charles Belliol, Mr. Tomokazu Hamaguchi, and Mr. Dan E Khoo. These independent members participated in 100% of BOD meetings in 2021, during which they contributed significant recommendations to the corporate development and operation strategy. In addition, they proactively discussed business targets, development orientations, suggestions, and appropriate solutions in each business sector. Independent board members with years of experience in corporate governance have also played essential roles in FPT's management activities.

Mr. Jean-Charles Belliol: For his extensive practical experiences in finance, Mr. Belliol gave in-depth comments on financial and investing activities, the business targets in 2021 and for the 2021-2023 period of FPT and its subsidiaries. In 2021, he diligently made contributions to the talent development policies to foster the next generations of FPT leaders.

Mr. Tomokazu Hamaguchi: With years of experience in globalization and the Japanese market, Mr. Hamaguchi made significant suggestions to promote activities and enhance competitiveness in some areas, such as Software outsourcing and Telecommunications Services. At the same time, he helpfully advised boosting FPT's operation in the Japanese market. Furthermore, in 2021, he contributed many initiatives supported the OKR methodology and the strategic directions of the 2021-2023 period in IT and other governance issues, improving labor productivity throughout the Corporation.

Mr. Dan E Khoo: As the Chairman Emeritus of the World Information Technology and Services Alliance (WITSA), he offered many insights into new global technology trends. With critical practical experiences, he gave strategic advice to invest and develop products, services, and solutions to meet technology transformation trends, especially in digital transformation. Furthermore, in the role of strategic consultant for the Corporation in



developing countries, he always gave a positive and practical view of FPT's strategic planning and management methods towards globalization and pioneering in the digital transformation journey.

4.4. Assessment on activities of the BOD

Based on the general regulations for the BOD's activities and the Corporate Charter, in 2021, the BOD promptly directed, closely supervised, and timely consulted the BOM to realize strategic objectives.

Strategic planning continued to be consolidated throughout the Corporation. Hence critical targets and action plans were implemented responsively, clearly, and consistently.

Inheriting previous years' experiences and high reputation in the regional IT industry, along with an extensive network of BOD members, especially independent members, FPT remained its corporate governance transparency, thereby maintaining its position as one of the leading technology corporations in Vietnam and the world.

4.5. Assessment of the BOD's independent members on the operations of the Corporation

Mr. Jean-Charles Belliol: Throughout 2021, the BOD carried out the resolutions approved by the AGM with high performance, making significant contributions to the Corporation's development and bringing benefits to shareholders and other parties, despite Covid-related challenges. The BOD, the BOM, and functional directors had transparent and effective debates, covering a full range of topics: business, technology trends as well as strategies, implementation methods, finance, human resources, operations, M&A. Furthermore, the BOD was ready to acknowledge the recommendations of independent BOD members on financial and investment activities as well as some business targets for 2022 and 2022-2024 of the Corporation and its subsidiaries.

Mr. Tomokazu Hamaguchi: In the pandemic context, the Corporation achieved remarkable results each month, each quarter, and the whole year. Specifically, the BOD gave strategic directions with key areas such as digital transformation and future development trends – Metaverse, also orienting the 2022-2024 plan in finance, human resources, and other industries.

Mr. Dan E Khoo: 2021 began with the expectation that vaccination can help the world recover from the severe impacts in 2020. However, new variants of Covid19-19 continued to put pressure on efforts of reopening economies around the world. In that circumstance, FPT has strived and achieved remarkable results both in terms of business activities and international competitiveness. The Chairman and BOD have worked diligently to supervise and consult the BOM for governance excellence. Decisive orientations and actions focused on customer-centric and data-driven governance, maintaining sustainable development in the long term. Refreshing existing solutions and creating new ones with innovative technology and flexible business models also helped the Corporation enhance its value. It was worth noting that FPT continuously promoted investment in human resources and a well-equipped working environment to attract talents.

IV. ORIENTATIONS AND ACTION PLAN OF THE BOD IN 2022

With strategic directions and achievements in 2021, the BOD announces the 2022 business plan as follows:



1. Main targets

Unit: billion VND

Business Sector	Revenue			Profit Before Tax		
	2021	2022	Change	2021	2022	Change
Technology	20,736	24,900	21.1%	2,799	3,360	19.3%
Telecommunications	12,686	14,560	14.8%	2,395	2,812	17.4%
Education, Investment & Others	2,235	2,960	32.5%	1,143	1,446	28.4%
Total	35,657	42,420	19.0%	6,337	7,618	20.2%

1.1. Strategic development direction for segments in 2022

1.1.1. Technology

Grasping the initial success in developing digital transformation products and services for businesses and governments, FPT will keep launching advanced solution packages applying emerging technologies such as Cloud Computing (Cloud), Artificial Intelligence (AI), Blockchain... The Corporation will also expand domestic and foreign sales channels to boost growth in the future years.

1.1.1.1. IT Service for Oversea Market

- Continuing to promote cloud computing, Low-code, and automation services. Besides, FPT will develop its solutions for customers' core technology systems.
- Focusing on providing products, services, solutions for Fortune Global 500 enterprises in fast-growing industries and expanding markets through M&A.
- Promoting recruitment of top experts and talented students to provide innovative capacity and exploring M&A opportunities in order to improve capacity improves its capacity for innovation and developing AI platform, new products and IT solutions.

1.1.1.2. IT Service for Domestic Market

- Focusing on the private sector, specifically, large enterprises in the Top 500 Vietnam Private Enterprises (VNR500), based on the Corporation's position, experiences, and technological resources. In particular, FPT will pay more attention to technology solutions for businesses in critical industries such as Real Estate, Banking & Finance, Manufacturing...
- Expanding consulting campaigns and implementing digital transformation for central and local public agencies, contributing to building an effective digital government.
- Developing the Made-by-FPT ecosystem to serve consumer markets.
- Developing the leading AI solution in Vietnam and specific products for sectors making notable contributions to the economy.
- Continue to develop policies to attract technology human resources and focus proactively on high-quality human resources through training activities of FPT Education Organization.

1.1.2. Telecommunications

Affected by the pandemic, Vietnamese people and businesses rapidly shift their daily activities to cyberspace. As a result, the demand for technology infrastructure and data



processing capacity has grown enormously, pushing telecom service providers to expand investment to meet customers' needs.

Besides, changes in customer behaviors such as spending more time on working, entertaining, and learning via the Internet create opportunities for entities capable of digital content development. With the development of new technologies such as virtual reality and augmented reality, FPT hopes to shortly integrate digital content experiences and new technologies into future events.

1.1.2.1. Telecommunications service

- Focusing on enhancing customer experiences by utilizing big data and other technologies to analyze customer behaviors. Closely managing and innovating the customer care process from sales to after-sales, maintenance, and value-added services.
- Expanding Pay TV service with new and localized content to attract new users, especially those using FPT's Internet and TV packages.
- Expanding services and products for businesses such as OnCX, SD Swan..., and developing a modern data center system to serve the increasing needs of digital transformation.
- Building new sales channels to help approach customers in suburban and rural areas more effectively.
- Continuously invest in technology infrastructure and the international Internet transmission system, ensuring high service quality for users.

1.1.2.2. Digital content service

- Expanding event activities, primarily focusing on hybrid events.
- Building high-growth content centers, focusing on potential topics such as real estate, health, automobiles.

1.1.3. Education

With a population of 100 million people, nearly 20 million are of high school age (6-17 years old) and 10 million under six years old, Vietnam is a large-scale education market, reaching an estimated 10 billion USD in scale (Euromonitor). The Vietnamese middle class has also proliferated, creating a great demand for high-quality private educational institutions. Therefore, education expects to shoot up in the coming years. The number of public schools tends to decrease while non-public schools have increased sharply in recent years.

Grasping the trend, FPT will expand both vertically (adding new curriculums for different educational levels) and horizontally (expanding new campuses in nationwide localities) to become a large-scale "mega" education system in Vietnam. Accordingly, FPT will digitally transform to ensure training quality, enhance the student experience and promote FPT's education brand.

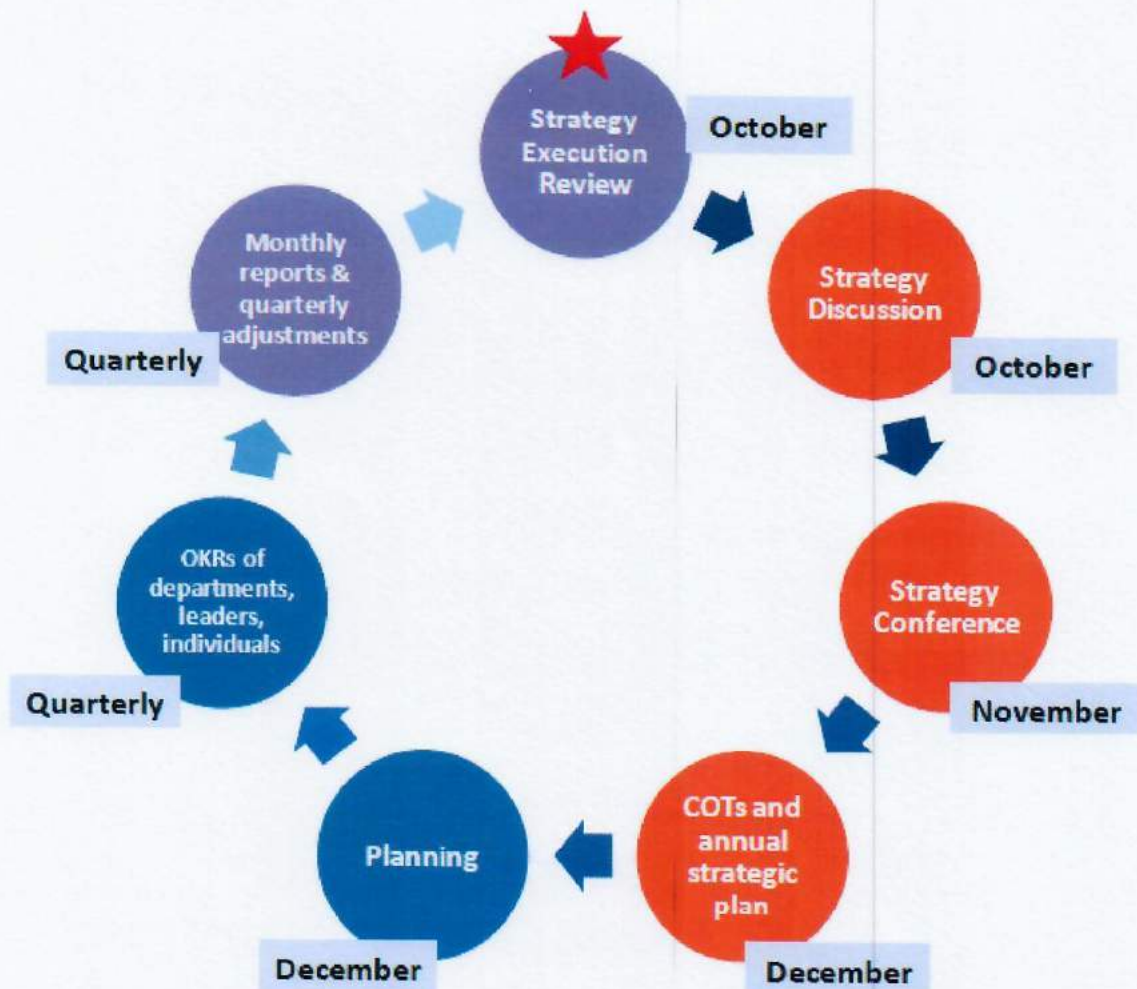
2. Development strategy for the 2022 – 2024 period

2.1. Corporate governance methodology

Technology is a changeable and innovative industry. Therefore, FPT implements the annual strategic development and governance process based on two core factors: (1) Assessment of the implementation of strategies, key programs/plans/objectives and (2) Analysis of

macroeconomic context, market trend/technology/start-up, customers' tastes/needs, competitive advantage.... The Corporation and its subsidiaries will clarify adjustments, supplements, or orientations for the next three years. Critical programs will be implemented in three pillars: Business - Technology – Governance. The leadership team is responsible for monthly evaluating those projects and quarterly adjusting goals in line with the business situation and market fluctuations.

The cycle of developing and managing FPT's strategy



2.2. The 2022 – 2024 strategy and the 2030 vision

The Corporation focuses on profitability, productivity, and innovation towards the big, long-term goal of becoming a digital enterprise and standing in the Top 50 global digital transformation service providers by 2030.

Since 2021, FPT has been concentrating on the Data-Driven and Customer-Centric strategy with the desire to become a reliable partner of businesses and organizations that brings excellent digital experiences through near-real-time data-driven governance and operations.

In the 2022 - 2024 period, the Corporation still steadfastly pursues this orientation with the core mission of "Promoting rapid growth, developing new technology products, as well as providing digital transformation services on a large scale".



2.3. The 2022 – 2024 agenda

In the next three years, The Corporation will implement key programs and projects on the balanced basis in all three aspects: Business - Technology - Governance.

2.3.1. Business

With the customer-centric orientation, the Corporation continues to innovate business and sales activities to expand the customer base of all sizes and fields, promoting sustainable growth in the long term.

In oversea market, FPT will focus on building consulting capacity and developing new technology solutions to complete the digital solution package for global customers. Besides, continue to pursue the strategy of "whale hunting", focusing on exploiting customers with large scale of revenue. In order not to miss any opportunities, the Corporation prioritizes human resource development not only in Vietnam but also in other regional centers such as India, Philippines, Slovakia, Czech, Canada, Costa Rica, Columbia, Japan...; expanding investment in new markets, meeting rising demand on a global scale. Since then, the Corporation has become a strategic partner in the digital transformation journey of million-of-dollar customers globally.

With private enterprises, especially leading corporations in the Finance, Real Estate, and Manufacturing industries, the Corporation focuses on providing technology systems and platforms such as ERP, CRM, HRM, production management... Alongside, FPT will integrate applications, specialized high-tech solutions, cloud IT infrastructure management services.

With SMEs, FPT continues to develop and expand Made-by-FPT solutions. In combination with Base.vn - the business management platform, FPT's technology ecosystem will create a single all-in-one platform that meets the customers' needs of all fields.

Furthermore, FPT promotes new services and products for end-users, bringing the best service experiences in every touch point. Accordingly, the consuming services and products developed/distributed by FPT will be widely available throughout 63 provinces and cities in our stores, distribution channels, and agents. At the same time, customer service will continuously be improved using Chatbot, Voicebot, AI systems...

2.3.2. Technology

As a leading technology company in Vietnam, FPT aims to anticipate global technology trends, paving the way for the development of the domestic technology market for the urgent needs of businesses, organizations, individuals, and sustainable corporate development.

To pursue the orientations, the Corporation will continue to invest in technology in the following directions:

Set aside at least 5% of pre-tax profits of the previous year to spend on research and development activities. In particular, the Corporation will spend 300 billion VND and even more on AI in the next five years, depending on actual needs. Work closely with AI Research Institute - Mila in training artificial intelligence human resources. In which, FPT proposed to the Director of this world's leading AI Research Institute to open a research and development center of Mila in Vietnam in the near future.



Strategically invest in potential technology platforms, solutions, and products. In 2021, FPT made a strategic investment in Vietnam's most popular corporate governance platform - Base.vn, expanding SME's products and services ecosystem. There are 7,000 SMEs using apps on Base/vn,

Promote innovation, "start-ups within the Corporation". In the past five years, through iKhien - an award for finding, promoting, and replicating FPT's innovations, more than 2,500 initiatives were implemented throughout the Corporation, helping increase labor productivity by 30%. There are innovations that have become popular platforms in Vietnam and actively contributed to the Group's development such as: Business process automation platform - akaBot; blockchain technology platform - akaChain.

Attract talented young technology experts. Joining FPT, technology experts will have opportunities to challenge themselves in technology problems at the national, industry, and sector level and discover the power of technology. For example, in 2021, FPT experts successfully solved the national problem of HOSE's technical issues within 100 days.

2.3.2.1. Core technologies

In 2022 and the following years, FPT will continue to invest in the Made-by-FPT technology ecosystem. This ecosystem is based on trend-leading technologies such as AI, Cloud, BigData, Blockchain, Hyper Automation in order to develop and provide products, solutions, and platforms that are open, reliable and flexible, innovative, secured, and highly applicable in all fields such as e-government, transportation, healthcare, finance and banking goods, telecommunications, education, manufacturing, consumption...

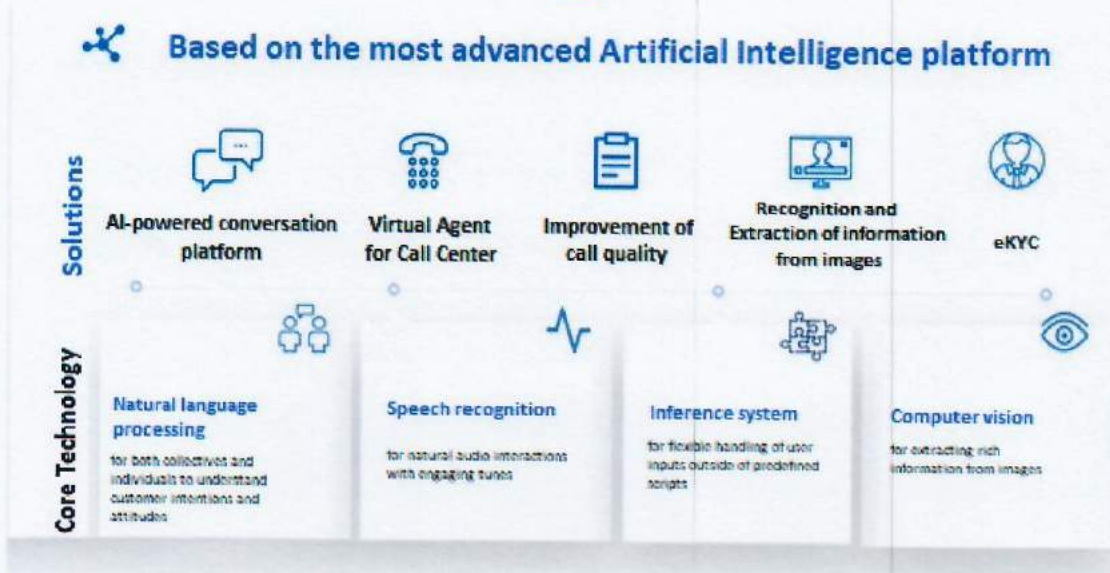
2.3.2.1.1. Artificial intelligence

We will improve AI's ability to create "virtual experts" in each field/industry, thereby resonating the power of humans and machines in all socio-economic fields. Furthermore, AI technology will also be integrated into all Made-by-FPT products, solutions, and services to create smart products and solutions with outstanding features.

The FPT.AI platform with more than 20 solutions has been serving more than 11 million end-users and 200 million requests per year. In addition, FPT has developed and trained virtual specialists such as virtual recruitment specialists, virtual customer care specialists, virtual medical specialists, and virtual sales specialists, helping businesses and organizations achieve breakthroughs in performance.

- Virtual customer care specialist: 3 million messages/month; 132 million calling minutes/month
- Virtual medical professionals: 80% of them can work independently in monitoring and taking care of patients without humans.

We are also promoting the formation of an AI research community in the AI center built in Quy Nhon, Binh Dinh. Currently, the Corporation has gathered more than 300 experts and 40 doctors with remarkable AI achievements.



2.3.2.1.2. Cloud Computing

The Corporation tends to become one of the leading cloud service providers with a diverse ecosystem of products to meet all customer needs. Cloud will help accelerate innovation, thereby creating a leap in labor productivity and customer experience.

In the next 3 years, FPT's total investment in Cloud technology research (including infrastructure equipment and application development costs) is expected to be VND 2,300 billion. In particular, focus on building Cloud equipment infrastructure (Data Center) that meets Tier III Constructed facility standards.

FPT's Cloud services have exceptional features due to:

- The virtualization platform of VMWare and OpenStack;
- FPT's modern 04 Data Center system located in Vietnam, stable operating with 07 international fiber optic connection;
- Direct connection to Public Cloud system from big firms (Microsoft, AWS, Google);
- Ready-to-expand backup storage system for operating more than 10,000 virtual servers.
- A variety of products, solutions, and utilities from infrastructure services (IaaS), platform services (PaaS) to software services (SaaS);
- Flexible system architecture, ensuring strict requirements on system design and information security;
- Being ready to expand and enhance, ensuring the stability of operational business processes;
- Active security, multi-layer security model compliant with ISO 27001, 27017 standards that integrates advanced technology with leading security partners globally.

FPT's Cloud ecosystem currently has more than 50 services, products, and solutions and will reach 100 in 2022. In the same year, FPT also trained about 4,000 experts to improve their qualifications to meet the needs of conversion and application. Cloud upgrade for customers and internal Cloud strategy.

In addition, FPT is a Cloud service provider of more than 100 large enterprises in many fields with more than 10,000 developers, such as GreenFeed, WorldBank...



Some projects successfully migrated to Cloud in 2021:

- Implemented ERP system on FPT Cloud environment as well as other advanced technologies for 90 member companies of Dat Xanh Group in 28 months. The project is expected to shift the entire IT infrastructure, deploy digital transformation solutions on the FPT Cloud environment in order to promote the advantages of speed and scalability of cloud computing, and build a Integrated data platform to optimize data analytics in the Cloud.
- Migrated the entire ERP system to the Cloud helps GreenFeed reduce operating costs, save 50% of investment costs for the system, easily upgrade, manage on demand and fully meet the security commitment according to the requirements. international standards.

2.3.2.1.3. BigData analysis

Data is like the new oil source of the business. Most current and future values have been deriving from data. FPT will focus on exploiting the power of data to help improve agility and flexibility in operation and management and enhance labor productivity.

Accordingly, we will focus on:

- Establishing standard data collection, processing, and analysis processes, which can be flexibly applied to businesses of all sizes and fields;
- Building the Data Lake with data sources collected from all relevant connection points in business operations and corporate governance.

From 2020, the Corporation has invested 1 million USD in building a data lake that gathered all data from finance, sales management, and human resources of the Corporation and its subsidiaries. This data lake allowed all levels of management to maximize governance efficiency by quickly getting all the nearly real-time data in multiple dimensions. At the same time, the data lake is also automatically alerted based on planned goals, helping the management team capture accurate information/issues to make timely decisions.

Typical BigData projects:

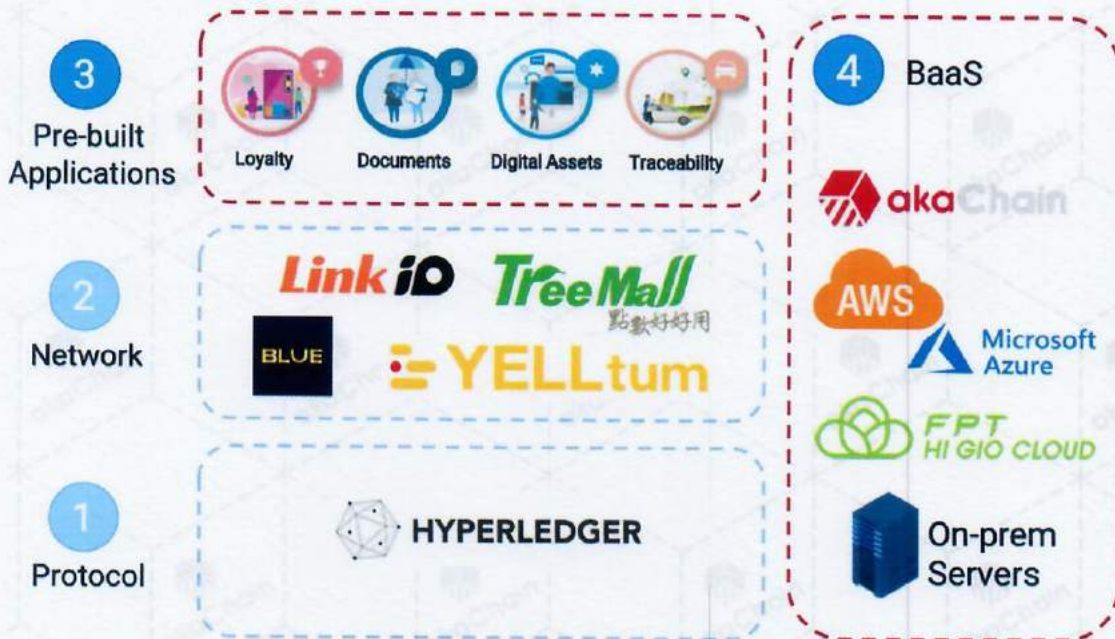
- **Customer data platform:** built from 2021, to provide appropriate care, sales, and operation suggestions based on big data processing systems and data learning models. This platform has benefited FPT VND 124 billion from exploiting data resources. FPT has expanded this platform to market segments of advertising services, sales, retail customer care, etc. The corporation expects to increase 50% - 70% of data usage efficiency on the system compared to before.
- **Multi-channel customer care:** Synchronous connection system - consistent real-time data from all online & offline customer care channels helps automate customer touchpoints, personalize interactions with customers, and optimize channel resources. The system made 2 million calls/year, saving 25 billion VND in operating costs and increasing the operator's productivity, especially during the lockdown.

2.3.2.1.4. Blockchain

FPT aims to become a leading company in Blockchain technology. Accordingly, we have been continuing to promote the research and development of Blockchain technology in the direction of:

- Focusing on bringing Blockchain into the financial and banking sector;

- Developing the akaChain platform by providing automated deployment resolution on various cloud infrastructures, pre-made business application templates, and professional support services.



2.3.2.2. Made-by-FPT technology ecosystem

With advanced **platforms, solutions, products, and services**, the Made-by-FPT technology ecosystem helps businesses and organizations of all sizes and fields accelerate digital transformation, **increase productivity, save costs**, and take advantage of all resources to overcome challenges. With a revenue growth rate of 42.8% in 2021, the Made-by-FPT technology ecosystem is considered one of FPT's **key growth drivers** in the long term.

The Made-by-FPT technology ecosystem is developed based on core technology platforms, including AI, Blockchain, Cloud, IoT, and Low-code. It has broad applicability in any required fields such as e-government, transportation telecommunications, healthcare, finance and banking, telecommunications, education, manufacturing...

2.3.3. Governance

Governance activities focus on 06 critical programs, including training, improving corporate governance capacity and efficiency, job wage program, rotation, OKRs, digital transformation.

Training: The Corporation continues to motivate employees in training activities to supplement and share up-to-date knowledge and experiences. Combining various training forms from face-to-face, online, or hybrid formats with the constructivism learning method to bring the best effectiveness.

Improve governance capacity and efficiency: FPT will improve reporting channels, alignment, and synergy throughout the whole Corporation, improve quality and efficiency in business administration/support activities, and underpin sustainable growth.

Job wage: we create transparency and equality in compensation, in which everyone gets paid based on performance to motivate them to contribute.



Rotation: Leaders and managers at all levels across the Corporation will continue to rotate in order to maintain their creativity and motivation to dedicate themselves to a common goal.

OKRs: Each individual, each department, each subsidiary, and the Corporation continues to set challenging goals with specific actions. The OKRs will be monthly and quarterly evaluated to promote efforts and flexibly adapt to organizational operation and task deployment.

Digital transformation: We continue to create an environment to promote and implement digital initiatives to accelerate the Digital Transformation process within the Corporation under FPT Digital Kaizen methodology. The application of technology in management activities helps the Board of Directors to quickly and accurately capture information, support timely decision making, thereby optimizing management and operation activities.

3. The investment plan

In order to ensure long-term growth momentum, FPT will enhance its investment activities. Detail as follows:

- Technology: Expanding office facilities in Hanoi, Da Nang, Ho Chi Minh City... as well as investing in technology infrastructure.
- Telecommunications: Investing in one more backbone to ensure the domestic Telecommunications system. Continuously enhancing the quality of domestic network infrastructure and data center systems.
- Education: Expanding campuses in Hanoi, Ho Chi Minh City, Can Tho, Da Nang, Binh Dinh. Putting two new high schools in Bac Ninh and Hai Phong into operation. Promoting investment procedures in establishing escalator schools in Quang Nam, Bac Giang, Ha Nam...

2022 investment plan:

Unit: billion VND

Business sector	2022
Technology	1,200
Telecommunications	2,000
Education and others	800
Total	4,000

ON BEHALF OF THE BOD
CHAIRMAN



Trương Gia Bình

PROPOSAL
Ref. approval of Y2021 audited financial statements

To: The 2022 Annual General Meeting of Shareholders of FPT Corporation

The BOD kindly submits to the General Meeting of Shareholders to approve the audited financial statements for the year 2021. Key indicators were summarized as follows. For more details, please visit: <https://fpt.com.vn/vi/nhadautu/cong-bo-thong-tin>.

No.	Indicators	Y2021 (VND in billions)
1	Revenue	35,657
2	Profit before tax	6,337
3	Profit after tax	5,349
4	Profit after tax attributable to parent company's shareholders	4,337
5	Bonus and welfare fund	397
	<i>5.1 Bonus and welfare fund of parent company</i>	<i>0</i>
	<i>5.2 Bonus and welfare fund at subsidiaries (up to 10%)</i>	<i>397</i>
6	Profit after tax attributed to parent company's shareholders	3,940

Respectfully submitted to the General Meeting of Shareholders for review and approval./.

**ON BEHALF OF THE BOD
CHAIRMAN**



Trương Gia Bình



No. 03

Hanoi, March 15th, 2022

PROPOSAL
Ref. approval of the Supervisory Board's 2021 Report, budget for
Supervisory Board's activities in 2022

Pursuant to the 2020 Law on Enterprises;
Pursuant to the Charter of FPT Corporation.

The Supervisory Board respectfully submits to the General Meeting of Shareholders to approve the Supervisory Board's Report in 2021 and Budget for Supervisory Board's activities in 2022 as follows:

- 1. The Supervisory Board's 2021 report** (as attached);
- 2. Budget for the Supervisory Board's activities in 2022:**

No.	Expense item	Unit	Quantity	Price (VND)	Total (VND)
1	Outside consultant	H	50	2,000,000	100,000,000
2	Remuneration for activities of the Supervisory Board members	H	1,040	1,200,000	1,248,000,000
3	Travel, business expenses	Time	5	15,000,000	75,000,000
Total:					1,423,000,000

Respectfully submitted to the General Meeting of Shareholders for review & approval./.

ON BEHALF OF THE SUPERVISORY BOARD
HEAD OF THE SUPERVISORY BOARD




Nguyen Viet Thang

**REPORT ON ACTIVITIES IN 2021 AND PLAN IN 2022
THE SUPERVISORY – FPT CORPORATION**

I. REPORT ON ACTIVITIES IN 2021

According to the law, the Supervisory Board of FPT Corporation has the following main tasks:

- Exercise the right to supervise the implementation of the Company's Charter;
- Supervise the implementation of the Resolution approved by the 2021 Annual General Meeting of Shareholders (AGM), in order to protect the interests of the Company's shareholders;
- Supervise, jointly with independent auditors to monitor the transparency of the Company's financial activities;
- Supervise the implementation and transparency of the Board of Directors (BOD) and the Board of Management (BOM) in accordance with the law.

1. 2021 Supervisory Board's members' information

No.	Name	Title	Commencement date	Dismissal date	Number of meetings attended	Percentage of attended	Reason for absence
1	Mr. Nguyen Viet Thang	Head	April 12 nd , 2012, reelected as a member of the Supervisory Board for the term 2017 – 2022 by the 2017 AGM on March 31 st , 2017 and reelected as Head of the Supervisory Board on April 03 rd , 2017		4/4	100%	
2	Mr. Nguyen Khai Hoan	Member	April 12 nd , 2012, reelected as a member of the Supervisory Board by the 2017 AGM on March 31 st , 2017		4/4	100%	
3	Ms.	Member	March 31 st , 2017		4/4	100%	

No.	Name	Title	Commencement date	Dismissal date	Number of meetings attended	Percentage of attended	Reason for absence
	Nguyễn Thị Kim Anh		(Elected as a member of the Supervisory Board by 2017 AGM on March 31 st , 2017)				

In 2021, the Supervisory Board held 04 meetings. Details are as follows:

Session	Participation	Meeting content
Session 01 Date: January 21 st 2021	3/3	<ul style="list-style-type: none"> - Discuss the financial data of the fourth quarter of 2020 and the consolidated report for the whole year of 2020 prepared by the BOM for the meeting of the BOD on January 26th, 2021. - Review and evaluate the proposal of the BOM to increase the charter capital for two subsidiaries, which are FPT Software (increasing VND 500 billion from VND 2,800 billion to VND 3,300 billion) and FPT Investment (increasing VND 200 billion from VND 800 billion to VND 1,000 billion), which is proposed to the BOD meeting on January 26th, 2021. - Discuss and develop the operation plan of the Supervisory Board in 2021.
Session 02 Date April 5 th , 2021	3/3	<ul style="list-style-type: none"> - Evaluate the content of the financial statements in 2020; review and evaluate the 2020 business results of the subsidiaries as well as the consolidated 2020 accounting book report of the whole group, review the preparation of documents for the AGM 2021 prepared by the BOM. - Discuss and evaluate the supervision of the compliance with regulations of the members of the BOD; members of the BOM and other managers of the Company in 2020. - Approve the drafted contents in the report of the Supervisory Board to submit to the 2021 AGM - Discussing the content of the report Summary of the operation of the Supervisory Board in 2020 and the proposed work plan for 2021 presented by the Head of the at the 2021 Annual General Meeting of Shareholders.
Session 03 Date July 23rd,	3/3	<ul style="list-style-type: none"> - Review the contents of the 2021 operation plan. - Propose a plan to coordinate activities between the Supervisory Board and the Company's Internal

Session	Participation	Meeting content
2021		Compliance Inspection Committee. - Review the financial statements for the first 6 months of 2021 and the plan for the third quarter of 2021 presented by the BOM in the meeting of the BOD on July 30 th , 2021.
Session 04 Date October 18th, 2021	3/3	- Review and discuss the financial results of the third quarter of 2021 sent by the BOM for the content of the BOD meeting on November 9th, 2021. As well as consider the Company's expected report on achieving business targets in the fourth quarter as well as for the whole year of 2021 in the situation affected by the Covid-19 pandemic. - Plan to control overdue debts, overdue inventories and prevent financial risks in 2021. - Review and evaluate the validity of the issuance of preferred shares for employees in 2020 approved by the 2021 AGM.

2. Monitoring of the implementation of resolutions of the AGM

Business results in 2021 were positive in the context that the Vietnam and world's economies were continuously affected for the second year by the Covid-19 pandemic.

The Company's BOD and BOM and managers have drastically managed business activities to exceed the main planned targets such as revenue; profit; EPS, which was a huge effort with a number of policies and implementation plans to adapt to the "New Normal" in 2021. Some details as following:

- Consolidated revenue was VND 35,657 billion, 19.5% higher than 2020 and 3% higher than planned. This was a huge challenge when the prolonged Covid pandemic waves caused the closure of many industries in 2021.
- Profit after tax reached an impressive level of VND 5,349 billion, 20.9% higher than 2020 and 2% higher than the plan;
- EPS reached 4.349, an increase of 21.5% compared to 2020. It was an important indicator measuring investment efficiency for existing shareholders.

In 2021, the Company continued to promote the effectiveness of management tools such as OKR; OKRs converge, etc. in business administration. This had good impacts on business results, improve discipline, self-discipline and self-responsibility for the implementation and completion of the Company's plan as well as each individual's targets. In addition, the policy of 20% reduction in salary of managers from lever 5 and above demonstrates the company's adaptability and prudence in operating, improvising with the economic period having unpredictable fluctuations caused by the pandemic.

3. Supervisory activities of the Supervisory Board for the BOD, BOM and shareholders

The Supervisory Board arranged members to attend all BOD meetings in person in 2021.



The Supervisory Board exercised the right to supervise the implementation of the issuance of preferred shares policy for employees with stunning contributions in 2020, ensuring that the program complies with the content of the resolution approved by the 2021 AGM, as well as ensuring transparency and fairness.

Monitoring the implementation of advance payment of remuneration of the BOD and the Supervisory Board in 2021: The Company made the advance payment to members of the BOD and the Supervisory Board in accordance with regulations approved by the 2021 AGM.

In 2021, the Supervisory Board did not receive any complaints from shareholders about the violations of the BOD, the BOM, and the Supervisory Board during the implementation of assigned tasks.

4. Operational coordination of the Supervisory Board for the activities of the BOD, the BOM and other managers

In 2021, the Supervisory Board always receives full information about the company's business plan and implementation situation, which was updated regularly for 4 quarters in 2021.

The Supervisory Board actively coordinated closely with the BOD and the BOM in the process of implementing professional activities. In addition, the Supervisory Board regularly discussed with the BOM when problems arose; and discussed the contents of the quarterly and annual independent audit report.

5. Compliance Monitoring

In 2021, the Supervisory Board did not record any abnormal signs that affected or violated the regulations of the Government's as well as the Company's in operating and managing activities of the members of the BOD, members of the BOM, and other managers that may impact shareholders' interests.

In 2021, the coordination between the Supervisory Board and the Company's Compliance Inspection Committee was promoted, but not regularly or planned. The Supervisory Board acknowledges this and will adjust it to be more effective in 2022.

6. Summary of remuneration and operating expenses of the Supervisory Board

Advance remuneration and operating expenses of the Supervisory Board in 2021:

- Advance payment of VND **1,248,000,000** for the remuneration of the Supervisory Board, included in the total operating expenses of the Supervisory Board members approved by the 2021 AGM.
- In 2021, due to the content and work needs, the Supervisory Board did not have to use 2 budget items: Outsourcing consulting services and Travel expenses for the year.
- Details below:

Content	Budget approved (VND)	Advance payment (VND)
1 Outside consultant	100,000,000 VND	
2 Remuneration for activities of the Supervisory Board members	1,248,000,000 VND	1,248,000,000 VND
3 Travel, business expenses	75,000,000 VND	
Total:	1,423,000,000 VND	1,248,000,000 VND



7. Transaction control report between the Company and related parties

According to Article 290, Clause 4 of Decree 155/2020/ND-CP stipulating the supervision of transaction reports between the company and related parties. In 2021, the Supervisory Board recorded a report from the BOM on this activity. This report has been reflected in the annual report of the BOD as well as the independent audit report for 2021.

The main transactions between the company and its member companies and subsidiaries are normal goods and services exchange operations such as: purchasing software services, training services, purchasing computer equipment, short-term loans, etc. The Supervisory Board did not record any abnormal signs in these transactions. Specifically, the total transactions in 2021 reported to be monitored are as follows:

- Total transactions of providing services, sharing costs and sharing utilities: VND 274 billion
- Total purchases of goods; software services, training: VND 508 billion
- Total loan transactions: VND 16,765 billion
- Total loan repayment transactions: VND 16,412 billion
- Total loan transactions: VND 394 billion
- Total loan recovery transactions: VND 185 billion

During the year, there were no improper transactions between the Company and the other organization that relevant persons of the Company as either members of the BOD or members of the Supervisory Board or the CEO are members of the BOD or CEO.

The Supervisory Board also did not realize that there were other transactions of the company that could bring financial or non-financial benefits to members of the BOD, members of the Supervisory Board, and the CEO during the year.

II. OPERATION PLAN OF THE SUPERVISORY BOARD IN 2022

1. Perform key tasks as prescribed by law:

- Monitor compliance with the Resolution approved by the 2022 AGM. The Supervisory Board considers this a key task to ensure the best interests of the Company's shareholders.
- Supervise the election of the new BOD and the new Supervisory Board for the new term (2022-2027) to ensure the seriousness and compliance with regulations, especially for new members of the BOD and the Supervisory Board (if any).
- Continue to work closely with the Independent Auditor in reviewing the member companies' evaluation reports and monitor the implementation of the issues raised by the auditor in the notes and recommendations. (if any).
- Supervise the issuance of financial regulations, operating regulations as well as policy regulations issued by the BOD and the BOM during the year. Ensure compliance with the law and evaluate the impact on the interests of shareholders of the implementation of these regulations.
- Strengthen the coordination between the Supervisory Board and the Compliance Inspection Committee (under the BOD) to promptly assess and handle arising problems and supervise the handling during and after inspection.

2. Budget plan for operating expenses of the Supervisory Board in 2022



The Supervisory Board submits to the 2022 Annual General Meeting of Shareholders for approval the operating budget in 2022 as follows:

No.	Expense item	Unit	Quantity	Price (VND)	Total (VND)
1	Outside consultant	H	50	2,000,000	100,000,000
2	Remuneration for activities of the Supervisory Board members	H	1,040	1,200,000	1,248,000,000
3	Travel, business expenses	Time	5	15,000,000	75,000,000
Total:					1,423,000,000

(One billion four hundred twenty-three million dong./.)

**ON BEHALF OF THE SUPERVISORY BOARD
HEAD OF THE SUPERVISORY BOARD**



Nguyễn Việt Thang
Nguyễn Việt Thang





PROPOSAL
Ref. FY2021 profit distribution and 2022 dividend payment plan

*Pursuant to the 2020 Law on Enterprises;
Pursuant to the Charter of FPT Corporation.*

The BOD kindly submits to the General Meeting of Shareholders to 2021 profit distribution and 2022 dividend payment plan as follows:

1. FY2021 profit distribution

- With regards to:
 - o FY2021 cash dividend plan of 20% as approved by the Annual General Meeting (AGM).
 - o Actual result of FY2021 and the company's current financial position.
- The Board of Management (BOM) kindly requests to the Board of Directors (BOD) to approve and propose to the AGM the total cash dividend of 20% for FY2021 (VND 2,000 per share). Of which:
 - o Already paid in 2021: 10%
 - o The rest (10%) will be paid following the AGM's approval.
 - o Schedule: before the end of the 3rd quarter of 2022

2. Stock dividend proposal

- With regards to:
 - o The purpose of improving the company stock's liquidity, enhancing shareholders' value.
- The Board of Management kindly requests to the Board of Directors to approve and propose to the AGM the total stock dividend of 20% for FY2021 (5:1)
 - o Source: retained earnings of parent company.
 - o Odd lots plan: the number of shares to be received by each shareholder will be rounded down. The odd lots (less than 10 shares), if any, will be aborted.
 - o New shares' listing: the newly issued shares (as stock dividend) will be listed immediately after listing approval is obtained.
 - o Schedule: immediately after the AGM's approval (at the same time with the rest of FY2021 cash dividend payment)

3. FY2022 cash dividend plan

- With regards to:
 - o FY2022 Business plan and Capex plan as approved by the Board of Directors.
- The BOM kindly requests the BOD to approve and propose to the AGM the cash dividend plan for FY2022 as follows:

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- Cash dividend plan of 20% (VND 2,000 per share) – on new outstanding shares after the stock dividend.
- The BOD will decide on the cash dividend advance when appropriate during the year, based on the actual business result and other considerations to optimize business activities.
- The actual FY2022 cash dividend will be approved by the 2023 AGM.

Respectfully submitted to the General Meeting of Shareholders for review and approval./.

**ON BEHALF OF THE BOD
CHAIRMAN**



Truong Gia Binh



No. 05

Hanoi, March 15th, 2022

PROPOSAL

Ref. proposal of selecting the audit companies to audit 2022 financial statements

To: The 2022 Annual General Shareholders Meeting of FPT Corporation

Pursuant to the Charter of FPT Corporation;

Pursuant to the need to choose the audit firm of the Company.

The Supervisory Board respectfully submits to the General Meeting of Shareholders to approve the proposal of selecting an independent audit firm to audit 2022 Financial Statements as follows:

- Select one (1) from four (4) following audit firms (Big 4) to audit the 2022 Financial Statements:
 1. KPMG
 2. Deloitte
 3. PwC
 4. Ernst & Young
- Authorize the Board of Directors to select an audit firm.

This proposal is respectfully submitted to the General Shareholders Meeting for review & approval.

**ON BEHALF OF THE SUPERVISORY BOARD
HEAD OF THE SUPERVISORY BOARD**



Nguyễn Việt Thang
Nguyễn Việt Thang



No. 06

Hanoi, March 15th, 2022

PROPOSAL

Ref. amending details of registered business lines of FPT Corporation

To: The 2022 Annual General Shareholders Meeting of FPT Corporation

*Pursuant to the Charter of FPT Corporation;
Pursuant to the Enterprise Law 2020 and guiding documents;
Pursuant to the Securities Law 2019 and guiding documents;
Pursuant to the Investment Law 2020 and guiding documents.*

FPT Corporation (“**Company**”) is a foreign-invested economic organization, operating business activities according to Certificate of business registration No. 0101248141 issued by Hanoi Department of Planning and Investment containing 04 codes of industries covering a number of business activities in the group of restricted market access for foreign investors specified in Appendix I - promulgated together with Decree No. 31/2021/ND-CP (*List of industries and occupations with restricted market access for foreign investors*).

Therefore, in order to ensure compliance with the provisions of the law, absorb the content of the official dispatch No. 1498/UBCK-PTTT dated April 20th, 2021 of the State Securities Commission of Vietnam ref. notification of the maximum foreign ownership ratio of FPT, the Board of Directors (“**BOD**”) respectfully submits to the Annual General Shareholders Meeting (“**AGM**”) to consider and approve the detailed amendment of the Company's business lines. Details are as follows:

1. Approving the detailed amendment of the Company's business lines as follows:

No.	Code of business line	Business lines according to current business registration (before updating)	Business lines proposed for adjustment (after updating)
1	4659	Wholesale of other machinery, equipment and spare parts. <i>Details: Purchase and sale of equipment and machinery in the fields of healthcare, education and training, science and technology, manufacture, environment, telecommunications, consumer goods, automobiles, motorbikes;</i>	Wholesale of other machinery, equipment and spare parts. <i>Details: Purchase and sale of equipment and machinery in the fields of healthcare, education and training, science and technology, industry, environment, telecommunications, consumer goods, automobiles, motorcycles and machinery equipment in other fields, <u>except for the case of foreign-invested economic organizations in Vietnam not allowed</u></i>



No.	Code of business line	Business lines according to current business registration (before updating)	Business lines proposed for adjustment (after updating)
			<i>to carry out in accordance with current laws.</i>
2	8299	Other business supporting services which are not categorized <i>Details: Import and export of the company's products</i>	Other business supporting services which are not categorized <i>Details: Import and export of the company's products except for the case of foreign-invested economic organizations in Vietnam not allowed to carry out in accordance with current laws.</i>
3	4610	Agents, brokers, auction goods <i>Details: Buying, selling and consigning goods agent</i>	Agents, brokers, auction goods <i>Details: Buying agent, selling agent, consigning goods except for the case of foreign-invested economic organizations in Vietnam not allowed to carry out in accordance with current laws.</i>
4	6312	Portal	Portal <i>Details: except for press activities, news collecting activities and other activities that foreign-invested economic organizations are not allowed to carry out in accordance with current laws.</i>

2. Authorizing the Chairman of the BOD and the legal representative of the Company to carry out necessary procedures in accordance with the provisions of law and internal regulations of the Company.

Respectfully submit to the AGM for consideration and approval./.

ON BEHALF OF THE BOD
CHAIRMAN



Trương Gia Bình

PROPOSAL

Ref. election of the Board of Directors and Supervisory Board for 2022 – 2027 term

To: The 2022 Annual General Shareholders Meeting of FPT Corporation

*Pursuant to the Charter of FPT Corporation;
Pursuant to the practical operational needs of the Company.*

The term of the Board of Directors (“**BOD**”) and the Supervisory Board for the term of 2017 – 2022 will expire after the 2022 Annual General Shareholders Meeting (“**AGM**”). The BOD respectfully submit to the AGM for consideration and approval of the election of the BOD and the Supervisory Board as following:s

1. **Number of members of the BOD and the Supervisory Board for 2022-2027 term:**
 - Number of members of the BOD: 07 members
 - Number of members of the Supervisory Board: 03 members

2. **List of candidates for the BOD and the Supervisory Board for 2022-2027 term:**
 - **Candidates for the BOD**

No.	Full name	Nationality
1	Mr. Truong Gia Binh	Vietnamese
2	Mr. Bui Quang Ngoc	Vietnamese
3	Mr. Do Cao Bao	Vietnamese
4	Mr. Jean Charles Belliol	French
5	Mr. Hiroshi Yokotsuka	Japanese
6	Mr. Hampapur Rangadore Binod	Indian
7	Ms. Tran Thi Hong Linh	Vietnamese

Resumes attached.

- **Candidates for the Supervisory Board**

No.	Full name	Nationality
1	Mr. Nguyen Viet Thang	Vietnamese
2	Mr. Nguyen Khai Hoan	Vietnamese
3	Ms. Duong Thuy Duong	Vietnamese

Resumes attached.

Respectfully submit to the AGM for review and approval./.

**ON BEHALF OF THE BOD
CHAIRMAN**



[Signature]
Truong Gia Binh



SOCIALIST REPUBLIC OF VIETNAM
Independence – Freedom – Happiness

RESUME

CANDIDATE FOR THE BOARD OF DIRECTORS OF FPT CORPORATION

With 33 years of experience in IT and being the founder of FPT, he is the soul, the gatherer of forces and a strategist, he has important strategic directions to help FPT develop and achieve its position. With the vision of a pioneering leader, he is constantly exploiting innovative ideas, catching up with modern technology trends, leading FPT to steadily grow in the context of a difficult pandemic.



MR. TRUONG GIA BINH

1. Personal information

- Full-name: Truong Gia Binh
- Date of Birth: 19/05/1956
- Place of Birth: Nghe An, Vietnam
- Gender: Male
- Nationality: Vietnamese

2. Education Background

Period	School/Training Center	Degree
1973 – 1974	Military Technical Academy	Baccalaureate
1974 – 1979	Lomonosov University	Bachelor
1979 – 1982	Lomonosov University	Doctor

3. Work Experience

Period	Position	Organization
1982	Officer	Institute of Mechanics, Vietnam Institute of Science
1983 – 1985	Senior Researcher	Steclop Institute of Mathematics, Soviet Academy of Science
1988	Researcher	Max-plant Institute, Gottingen, Germany
1988 – 2009	Chairman, CEO	The Corporation for Financing and Promoting Technology
1995 – 2013	Director	Hanoi School of Business and Management (HSB), Vietnam National University
1998 – 2001	Chairman	Council of Vietnam Young Entrepreneurs
2002 – 2005	Chairman	Vietnam young entrepreneurs Association – Course I
2001 – 2021	Chairman	Vietnam Software and IT Services Association (VINASA)
2009 – present	Chairman	FPT Corporation
2017 – present	Deputy Chairperson	Advisory Council of APR of Prime Minister
2017 – present	Dean	Private Sector Development Committee, Advisory Council of APR of Prime Minister
2018 – present	Chairman	Vietnam Digital Agriculture Association



- **Reward/Discipline (if any):**

- ❖ Certificate of Merit of Ministry of Information and Communications in 2005.
- ❖ Certificate of Merit of the Minister of Ministry of Finance for excellent performance in capital representation in enterprise in 2009 and 2010.
- ❖ Top10 Outstanding ICT persons of Vietnam period 2000-2009 in 2010.
- ❖ Top50 Pioneers of Vietnam by VnExpress in 2012.

4. Positions held at other organizations:

No.	Name of organization	Business license registration No.	Position (The position in Board of Directors, Board of Management)	Date of occupation
1	FPT Telecom Joint Stock Company	0101778163	BOD member	
2	FPT Education Ltd., Co.	010490076	Chairman	
3	FPT University	QĐ 208/2006/QĐ-TTG	BOD member	
4	Joint Stock Commercial Bank for Foreign Trade of Vietnam	0100112437	BOD member	

5. Relevant interests of the Company (if any)

No.	Name of company	Business license registration No.	Percentage (%) of the shares/ capital	Note
1	FPT Corporation	0101248141	7.05%	Closing date is Dec 31 st , 2021

6. Declaration of relationship with FPT

No.	Relationship	Details of relationship (In case the "Yes" column is checked, this column describe the relationship in details and the candidate needs to attach the relevant documents)		
		Yes	No	
1.	Employee relations with FPT	✓		Chairman of the BOD
2.	Auditing, consulting relations with FPT		✓	
3.	Ownership relations (shareholder of FPT)	✓		7.05% share ownership Related persons are shareholder of FPT: sister, brother-in-law, daughter
4.	Economic relations		✓	
4.1.	Selling relations (Supplier)		✓	
4.2.	Buying relations (Customer)		✓	
4.3.	Partnerships		✓	
5.	Other relations		✓	



SOCIALIST REPUBLIC OF VIETNAM
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CANDIDATE FOR THE BOARD OF DIRECTORS OF FPT CORPORATION

With 33 years of experience in the IT field, he is considered an outstanding leader of FPT, keeping pioneer role in modernizing the company's governance system for all effective and accurate activities according to international standards. During his tenure, with long-term experience in the fields of project management, quality assurance, and process standardization, he always closely followed and supported FPT's major projects.



MR. BUI QUANG NGOC

1. Personal information

- Full-name: Bui Quang Ngoc
- Date of Birth: 12/03/1956
- Place of Birth: Nghe An, Vietnam
- Gender: Male
- Nationality: Vietnamese

2. Education Background

Period	School/Training Center	Degree
1973 – 1974	Military Technical Academy	Baccalaureate
1974 – 1979	Kishiniov University (Moldova Republic, The former Soviet Union)	Bachelor
1982 – 1986	Grenoble University (France)	Doctor

3. Work Experience

Period	Position	Organization
1979 – 1982	Lecturer	Institute of Mechanics, Vietnam Institute of Science
1986 – 1995	Deputy Dean	Steclop Institute of Mathmatics, Soviet Academy of Science
1990 – 1994	Vice Director/Director	Max-plant Institute, Gottingen, Germany
1995 – 2009	Executive Vice President of Information Technology and Telecommunication	FPT Corporation
2009 – 2011	Chairman of the Internal Control Committee	FPT Corporation
2013 – 2019	Chief Executive Officer	FPT Corporation
2002 – present	Vice Chairman	FPT Corporation

- **Reward/Discipline (if any):**
- ❖ Top10 Indochina Excellent CIO in 2005.

4. Positions held at other organizations:

No.	Name of organization	Business license registration No.	Position (The position in Board of	Date of occupation
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			<i>Directors, Board of Management)</i>
1	BQ Realty Ltd., Co.	0104388443	Owner
2	FPT University	QĐ 208/2006/QĐ-TTG	BOD member

5. Relevant interests of the Company (if any)

No.	Name of company	Business license registration No.	Percentage (%) of the shares/ capital	Note
1	FPT Corporation	0101248141	1.98%	Closing date is Dec 31 st , 2021

6. Declaration of relationship with FPT

No.	Relationship	Details of relationship <i>(In case the "Yes" column is checked, this column describe the relationship in details and the candidate needs to attach the relevant documents)</i>	
		Yes	No
1.	Employee relations with FPT	✓	Vice Chairman of the BOD
2.	Auditing, consulting relations with FPT		✓
3.	Ownership relations (shareholder of FPT)	✓	7.05% share ownership
4.	Economic relations		✓
4.1.	<i>Selling relations (Supplier)</i>		✓
4.2.	<i>Buying relations (Customer)</i>		✓
4.3.	<i>Partnerships</i>		✓
5.	Other relations		✓



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CANDIDATE FOR THE BOARD OF DIRECTORS OF FPT CORPORATION

Being one of the prestigious software experts of Vietnam with 33 years of experience, he participated in creating and managing many national IT projects and has made a great contribution to the development of FPT. From 1994 to 2015, he has led FPT to be the leader of the system intergration, software development in Vietnam. Also, as the Chairman of the Personnel and Remueration Committee, he plays an important role in strategic human resource planning and senior leadership rotation, training the next generation of FPT leaders.



MR. DO CAO BAO

1. Personal information

- Full-name: Do Cao Bao
- Date of Birth: 18/06/1957
- Place of Birth: Hanoi, Vietnam
- Gender: Male
- Nationality: Vietnamese

2. Education Background

Period	School/Training Center	Degree
1984	Military Technical Academy	Bachelor

3. Work Experience

Period	Position	Organization
1988 - 1994	Head of R&D Department	FPT Services Center
1995 – 2003	Director	FPT Information System Center
2007 – 2017	Executive Committee Member	Vietnam Computer Association
2017 – 2021	Vice Chairman	
2009 – 2015	Chủ tịch	FPT Information System
2010 – 2014	Council member	Vietnam Information Security Association
2016 – 2019	Executive Vice President	FPT Corporation
2009 – present	BOD member	

- Reward/Discipline (if any):

4. Positions held at other organizations:

No.	Name of organization	Business license registration No.	Position (The position in Board of Directors, Board of Management)	Date of occupation
1	FPT City Danang Joint Stock Company	0401328052	BOD member	

5. Relevant interests of the Company (if any)

No.	Name of company	Business license registration No.	Percentage (%) of the shares/ capital	Note
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1	FPT Corporation	0101248141	1.13%	Closing date is Dec 31 st , 2021
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6. Declaration of relationship with FPT

No.	Relationship	Yes	No	Details of relationship (In case the "Yes" column is checked, this column describe the relationship in details and the candidate needs to attach the relevant documents)
1.	Employee relations with FPT	✓		BOD member
2.	Auditing, consulting relations with FPT		✓	
3.	Ownership relations (shareholder of FPT)	✓		1.13% share ownership Related persons are shareholder of FPT: brother, spouse, sister, daughter, son
4.	Economic relations		✓	
4.1.	<i>Selling relations (Supplier)</i>		✓	
4.2.	<i>Buying relations (Customer)</i>		✓	
4.3.	<i>Partnerships</i>		✓	
5.	Other relations		✓	



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CANDIDATE FOR THE BOARD OF DIRECTORS OF FPT CORPORATION

He has nearly 30 years of experience in corporate finance, technical finance and project finance in Vietnam, France and Japan. He has extensive experience in corporate doanh nghiệp, contributing positively to FPT's financial policies and key programs every year. He used to represent many big-name investment funds in the financial industry and always strives for the highest values of corporate governance and shareholders' interests.



MR. JEAN CHARLES BELLIOL

1. Personal information

- Full-name: Jean Charles Belliol
- Date of Birth: 28/01/1958
- Place of Birth: Courbevoie, France
- Gender: Male
- Nationality: French

2. Education Background

Period	School/Training Center	Degree
1976	College La Bruyere (France)	Baccalaureate
1978 – 1981	Reims Business School (France)	MBA

3. Work Experience

Period	Position	Organization
1984 – 1997	Various positions	Project Finance Department, Financial Engineering Department at Credit Lyonnais France
1997 – 2001	First Vice President	Credit Lyonnais Japan
2001 – 2004	Country Manager	Credit Lyonnais Vietnam
2004 – 2007	Country Manager	Calyon Corporate and Investment Bank
2008 – 2015	Chief Representative	Trí Tin International Hà Nội (TTI)
2015 – 2016	Head of FDI	Vietnam International Bank HCMC
2016 – 2019	Business Development and IR Director	FIT Group JSC
2002 – present	French Commercial Counsellor	
2020 – present	Strategic Finance Advisor	Aden Services Vietnam JSC

- **Reward/Discipline (if any):**

4. Positions held at other organizations:

No.	Name of organization	Business license registration No.	Position (The position in Board of Directors, Board of Management)	Date of occupation
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1	French Chamber of Commerce in Vietnam	BOD member	2011

5. Relevant interests of the Company (if any)

No.	Name of company	Business license registration No.	Percentage (%) of the shares/ capital	Note

6. Declaration of relationship with FPT

No.	Relationship	Yes	No	Details of relationship (In case the "Yes" column is checked, this column describe the relationship in details and the candidate needs to attach the relevant documents)
1.	Employee relations with FPT	✓		BOD member
2.	Auditing, consulting relations with FPT		✓	
3.	Ownership relations (shareholder of FPT)	✓		Spouse is shareholder of FPT
4.	Economic relations		✓	
4.1.	<i>Selling relations (Supplier)</i>		✓	
4.2.	<i>Buying relations (Customer)</i>		✓	
4.3.	<i>Partnerships</i>		✓	
5.	Other relations		✓	



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CANDIDATE FOR THE BOARD OF DIRECTORS OF FPT CORPORATION

With nearly 50 years of contribution in IT industry, he launched and succeeded in a huge IT reform for Tokio Marine & Nichido Fire Insurance in particular and the insurance industry in general with a large-scale restructuring project in the period 2004-2009. This success can be considered a turning point of digital transformation (DX) for the Japanese insurance industry. Formerly the Chairman of the Japan IT Services Industry Association and a member of several committees on IT policies of government, he participated as an advisor for the prosperity of Japan's IT industry. Currently, as the chairman of CeFIL (an NPO related to Keidanren striving for the innovation), he supports and promotes DX for Japanese companies.



MR. HIROSHI YOKOTSUKA

1. Personal information

- Full-name: Hiroshi Yokotsuka
- Date of Birth: 18/03/1951
- Place of Birth: Tokyo
- Gender: Male
- Nationality: Japanese

2. Education Background

Period	School/Training Center	Degree
1973	Hitotsubashi University, Faculty of Commerce	Bachelor

3. Work Experience

Period	Position	Organization
1973		Join Tokio Marine & Fire Insurance (Currently Tokio Marine & Nichido Fire Insurance)
2007 – 2009	CIO	Tokio Marine & Nichido Fire Insurance Co., Ltd.
2009 – 2013	Director	Tokio Marine & Nichido Systems
2015 – 2019	Chairman	Japan Information Technology Services Industry Association (JISA)
2014 – present	Chairman	CeFIL (NPO Center for Innovation Leader)
2016 – present	Representative	DBIC (Digital Business Innovation Center)
2022 ~	Director	Japan Disease Prediction Research Institute Co., Ltd.
2022 ~	Part-time lecturer	Faculty of Economics, University of Toyama
2022 ~	Advisory Committee	Takasaki University of Commerce

- **Reward/Discipline (if any):**

4. Positions held at other organizations:

No.	Name of organization	Business license registration No.	Position	Date of occupation
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(The position in Board of Directors, Board of Management)

5. Relevant interests of the Company (if any)

No.	Name of company	Business license registration No.	Percentage (%) of the shares/ capital	Note

6. Declaration of relationship with FPT

No.	Relationship	Yes	No	Details of relationship (In case the "Yes" column is checked, this column describe the relationship in details and the candidate needs to attach the relevant documents)
1.	Employee relations with FPT		✓	
2.	Auditing, consulting relations with FPT		✓	
3.	Ownership relations (shareholder of FPT)		✓	
4.	Economic relations		✓	
4.1.	<i>Selling relations (Supplier)</i>		✓	
4.2.	<i>Buying relations (Customer)</i>		✓	
4.3.	<i>Partnerships</i>		✓	
5.	Other relations		✓	

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CANDIDATE FOR THE BOARD OF DIRECTORS OF FPT CORPORATION

He has got 36 years of experience in the IT industry. Joining Infosys, an Indian IT company ranked 4th in the world (according to Brand Finance), from the early years, he had devoted nearly 28 years to this corporation in many different important roles. Binod made a major contribution to the development of various campuses in India and offices outside India. Developing the Infosys Software Engineering World-class Global Education Center, he has greatly contributed to the development of high-quality, talented human resources, training the world's top senior managers and international standard IT experts, creating a desirable working environment at Infosys.



**MR. HAMPAPUR
RANGADORE BINOD**

1. Personal information

- Full-name: Hampapur Rangadore Binod
- Date of Birth: 30/07/1962
- Place of Birth: Bangalore, India
- Gender: Male
- Nationality: Indian

2. Education Background

Period	School/Training Center	Degree
1978	VVS Sardar Patel English High School	Matriculation/10 th Grade
1980	St Josephs College	Pre University/12 th Grade
1985	B M S College of Engineering, Bangalore University	Bachelor of Engineering – Industrial & Production Engineering

3. Work Experience

Period	Position	Organization
Dec 1985 – Feb 1986	Production Engineer	FACIT Asia Ltd, Hosur
Mar 1986 – July 1993	Senior Engineer - Technical Sales	MICO BOSCH India
Aug 1993 – May 2021	Executive Vice President – Talent & Technology Operations	INFOSYS Ltd

- Reward/Discipline (if any):

4. Positions held at other organizations:

No.	Name of organization	Business license registration No.	Position (The position in Board of Directors, Board of Management)	Date of occupation
1	Bangalore Kidney Foundation	DIN - 06576632	Trustee	02 May 2007
2	Sree Sankara College Association	DIN - 06576632	Trustee	25 Mar 2013
3	FPT India Pvt Ltd	DIN - 06576632	BOD member	15 Feb 2022



5. Relevant interests of the Company (if any)

No.	Name of company	Business license registration No.	Percentage (%) of the shares/ capital	Note

6. Declaration of relationship with FPT

No.	Relationship	Yes	No	Details of relationship (In case the "Yes" column is checked, this column describe the relationship in details and the candidate needs to attach the relevant documents)
1.	Employee relations with FPT		✓	
2.	Auditing, consulting relations with FPT		✓	
3.	Ownership relations (shareholder of FPT)		✓	
4.	Economic relations		✓	
4.1.	<i>Selling relations (Supplier)</i>		✓	
4.2.	<i>Buying relations (Customer)</i>		✓	
4.3.	<i>Partnerships</i>		✓	
5.	Other relations	✓		Chief Advisor, FPT Software from 1Sept 2021



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CANDIDATE FOR THE BOARD OF DIRECTORS OF FPT CORPORATION

Over 10 years working in the field of investment and corporate governance, she has made many significant contributions to the management and representation of state capital in enterprises in the positions of a member of the Board of Directors and a member the Supervisory Board.



MS. TRAN THI HONG LINH

1. Personal information

- Full-name: Tran Thi Hong Linh
- Date of Birth: 14/11/1979
- Place of Birth: Ha Tinh, Vietnam
- Gender: Female
- Nationality: Vietnamese

2. Education Background

Period	School/Training Center	Degree
1997 – 2001	National Economics University (Vietnam)	Bachelor
2006 – 2009	National Economics University (Vietnam)	Master

3. Work Experience

Period	Position	Organization
2001 – 2010	Specialist at Dept. of Planning – Sales – Bidding	Traffic Construction 208 JSC – member of Traffic Construction Corporation 4 – JSC
2010 – 2021	Investment Specialist	State Capital Investment Corporation (SCIC)
2021 – present	Deputy Head of Dept. of Investment 4	State Capital Investment Corporation (SCIC)
Concurrent Positions		
12/2014 – 05/2016	BOD Member, Capital Representative of SCIC	Hanoi Pharmaceutical & medical equipment import-export JSC (Hapharco)
06/2017 – 06/2019	Member of the Supervisory Board	Vietnam vegetable oils industry corporation – acting as JSC (Vocarimex)
05/2018 – 04/2019	Capital Representative of SCIC	Tuyen Quang Mechanic JSC
06/2019 – 12/2021	BOD Member, Capital Representative of SCIC	Vietnam vegetable oils industry corporation – acting as joint stock company (Vocarimex)
08/2016 – present	BOD Member, Capital Representative of SCIC	Vietnam environment and hydrometeorological equipment JSC (Hymetco)

- **Reward/Discipline (if any):**

4. Positions held at other organizations:





No.	Name of organization	Business license registration No.	Position <i>(The position in Board of Directors, Board of Management)</i>	Date of occupation
1	Vietnam environment and hydrometeorological equipment JSC (Hymetco)	0100510766	BOD Member, Capital Representative of SCIC	08/2016

5. Relevant interests of the Company (if any)

No.	Name of company	Business license registration No.	Percentage (%) of the shares/ capital	Note

6. Declaration of relationship with FPT

No.	Relationship	Yes	No	Details of relationship <i>(In case the "Yes" column is checked, this column describe the relationship in details and the candidate needs to attach the relevant documents)</i>
1.	Employee relations with FPT		✓	
2.	Auditing, consulting relations with FPT		✓	
3.	Ownership relations (shareholder of FPT)		✓	
4.	Economic relations		✓	
4.1.	<i>Selling relations (Supplier)</i>		✓	
4.2.	<i>Buying relations (Customer)</i>		✓	
4.3.	<i>Partnerships</i>		✓	
5.	Other relations		✓	

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CANDIDATE FOR THE SUPERVISORY BOARD OF FPT CORPORATION

With 32-year experience in business finance, he has been a member of the Supervisory Board of FPT since 2008 and was elected as Head of the Supervisory Board for the term of 2012 - 2017 and 2017 - 2022.



MR. NGUYEN VIET THANG

1. Personal information

- Full-name: Nguyen Viet Thang
- Date of Birth: 01/11/1968
- Place of Birth: Hanoi, Vietnam
- Gender: Male
- Nationality: Vietnamese

2. Education Background

Period	School/Training Center	Degree
1985 – 1989	Vietnam University of Commerce	Bachelor
1999 – 2001	Hanoi Law University	Bachelor
5/1999	James Madison University (US)	Operation manager
6/2000	University of California, Riverside (US)	Training course of Advanced Business Administration
2004 – 2006	Rushmore University (US)	Master
2010 – 2014	Bulacan State University (Philippines)	Ph.D

3. Work Experience

Period	Position	Organization
1992 – 1999	Vice Head of Finance Department Vice President of Company Union	FPT Corporation
1995 – 2013	Co-Founder, Vice Dean of Faculty	Hanoi School of Business and Management (HSB), Vietnam National University
2008 – 2012	BOD member	Tienphong Commercial Joint Stock Bank
2009 – 2014	Director	FPT School of Business & Technology, FPT University
2014 – 2016	Vice Rector	FPT University
2008 – present	Member of Supervisory Board Head of Supervisory Board	FPT Corporation
2009 – present	Vice Rector	FPT University
2016 – present	Director	FPT School of Business & Technology, FPT University

- **Reward/Discipline (if any):**



4. Positions held at other organizations:

No.	Name of organization	Business license registration No.	Position <i>(The position in Board of Directors, Board of Management)</i>	Date of occupation
1	FPT University	QĐ 208/2006/QĐ-TTg	Vice Rector	2009

5. Relevant interests of the Company (if any)

No.	Name of company	Business license registration No.	Percentage (%) of the shares/ capital	Note
1	FPT Corporation	0101248141	0.01%	Closing date is Dec 31 st , 2021

6. Declaration of relationship with FPT

No.	Relationship	Details of relationship <i>(In case the "Yes" column is checked, this column describe the relationship in details and the candidate needs to attach the relevant documents)</i>	
		Yes	No
1.	Employee relations with FPT	✓	Head of the Supervisory Board
2.	Auditing, consulting relations with FPT		✓
3.	Ownership relations (shareholder of FPT)	✓	0.01% share ownership Related persons are shareholders of FPT: elder brother and younger brother
4.	Economic relations		✓
4.1.	<i>Selling relations (Supplier)</i>		✓
4.2.	<i>Buying relations (Customer)</i>		✓
4.3.	<i>Partnerships</i>		✓
5.	Other relations		✓





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CANDIDATE FOR THE SUPERVISORY BOARD OF FPT CORPORATION



MR. NGUYEN KHAI HOAN

With 28 years in finance, he has been a member of the Supervisory Board of FPT since 2007 and has many years of experience in the financial field.

1. Personal information

- Full-name: Nguyen Khai Hoan
- Date of Birth: 12/11/1975
- Place of Birth: Hanoi, Vietnam
- Gender: Male
- Nationality: Vietnamese

2. Education Background

Period	School/Training Center	Degree
1999	Academy of Finance, Russian	Bachelor
2000	Finance University under the Government of the Russian Federation	Master
2003	Institute of Economy Russian Academy of Science	Ph.D

3. Work Experience

Period	Position	Organization
06 – 12/2003	Finance and accounting specialist	FPT Corporation
2004 – 2008	Chief Accountant	FPT Software
2009 – 2010	Chief Accountant, Head of Finance Department	FPT Software
2014 – 2015	Co Managing Director	FPT Slovakia
2009 – present	Executive Vice President, CFO	FPT Software
2011 – present	Member of the Supervisory Board	FPT Corporation

- Reward/Discipline (if any)

4. Positions held at other organizations:

No.	Name of organization	Business license registration No.	Position <i>(The position in Board of Directors, Board of Management)</i>	Date of occupation
1	FPT Software	0101601092	Executive Vice President, CFO	

5. Relevant interests of the Company (if any)

No.	Name of company	Business license registration No.	Percentage (%) of the shares/ capital	Note
1	FPT Corporation	0101248141	0.08%	Closing date is Dec 31 st , 2021



6. Declaration of relationship with FPT

No.	Relationship	Yes	No	Details of relationship <i>(In case the "Yes" column is checked, this column describe the relationship in details and the candidate needs to attach the relevant documents)</i>
1.	Employee relations with FPT	✓		Member of the Supervisory Board
2.	Auditing, consulting relations with FPT		✓	
3.	Ownership relations (shareholder of FPT)	✓		0.08% share ownership Spouse is shareholder of FPT
4.	Economic relations		✓	
4.1.	<i>Selling relations (Supplier)</i>		✓	
4.2.	<i>Buying relations (Customer)</i>		✓	
4.3.	<i>Partnerships</i>		✓	
5.	Other relations		✓	



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CANDIDATE FOR THE SUPERVISORY BOARD OF FPT CORPORATION



Working in the investment field for 7 years right after graduation, she is a young talent with a lot of experience in corporate governance, has contributed and effectively supported the management of state capital in businesses.

MS. DUONG THUY DUONG

1. Personal information

- Full-name: Duong Thuy Duong
- Date of Birth: 16/01/1993
- Place of Birth: Hanoi, Vietnam
- Gender: Female
- Nationality: Vietnamese

2. Education Background

Period	School/Training Center	Degree
2011 – 2015	National Economics University (Vietnam)	Bachelor

3. Work Experience

Period	Position	Organization
2015 – present	Investment Specialist	State Capital Investment Corporation

- Reward/Discipline (if any): None

4. Positions held at other organizations:

No.	Name of organization	Business license registration No.	Position <i>(The position in Board of Directors, Board of Management)</i>	Date of occupation

5. Relevant interests of the Company (if any)

No.	Name of company	Business license registration No.	Percentage (%) of the shares/ capital	Note

6. Declaration of relationship with FPT

No.	Relationship	Details of relationship <i>(In case the “Yes” column is checked, this column describe the relationship in details and the candidate needs to attach the relevant documents)</i>	
		Yes	No



1.	Employee relations with FPT	✓
2.	Auditing, consulting relations with FPT	✓
3.	Ownership relations (shareholder of FPT)	✓
4.	Economic relations	✓
4.1.	<i>Selling relations (Supplier)</i>	✓
4.2.	<i>Buying relations (Customer)</i>	✓
4.3.	<i>Partnerships</i>	✓
5.	Other relations	✓