

**CÔNG TY CỔ PHẦN FPT**  
**FPT CORPORATION**

**CỘNG HOÀ XÃ HỘI CHỦ NGHĨA VIỆT NAM**  
**Độc lập - Tự do - Hạnh phúc**  
**THE SOCIALIST REPUBLIC OF VIETNAM**  
**Independence - Freedom - Happiness**

Số: 05/FPT-FMC

No.: /FPT-FMC

Hà Nội, ngày 16 tháng 01 năm 2023

Hanoi, January 16<sup>th</sup> 2023

**CÔNG BỐ THÔNG TIN BẤT THƯỜNG**  
**IRREGULAR INFORMATION DISCLOSURE**

**Kính gửi: Ủy ban Chứng khoán Nhà nước**  
**Sở Giao dịch Chứng khoán thành phố Hồ Chí Minh**  
**To: The State Securities Commission**  
**Hochiminh Stock Exchange**

1. Tên tổ chức/*Name of organization*: Công ty Cổ phần FPT/ *FPT Corporation*

- Mã chứng khoán / *Stock code*: FPT/ *FPT*

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2. Nội dung thông tin công bố / *Content of Information disclosure*: Kết quả kinh doanh năm 2022 / *FPT's financial performance of 2022*.

3. Thông tin này đã được công bố trên trang thông tin điện tử của công ty vào ngày 16/01/2023 tại đường dẫn <https://fpt.com.vn/vi/nha-dau-tu/thong-tin-cong-bo/> *This information was published on the company's website on 16/01/2023, as in the link <https://fpt.com.vn/en/ir/information-disclosures>*

Chúng tôi xin cam kết các thông tin công bố trên đây là đúng sự thật và hoàn toàn chịu trách nhiệm trước pháp luật về nội dung các thông tin đã công bố/*We hereby*



*certify that the information provided is true and correct and we bear the full responsibility to the law.*

*Tài liệu đính kèm/Attached documents: Kết quả kinh doanh năm 2022/ FPT's financial performance of 2022*

**Đại diện tổ chức**  
**Organization representative**  
Người được UQ CBTT  
*Person authorized to disclose information*



**Mai Thị Lan Anh**



## FINANCIAL PERFORMANCE HIGHLIGHTS IN 2022

By the end of 2022, FPT recorded revenue of VND 44,017 billion, profit before tax of VND 7,654 billion, up by 23.4% and 20.8% respectively over the same period last year, completing 104% of revenue target and 100 percent of revenue target. (Earning Per Share) reached VND 4,421/share, increased by 22.2% compared to the previous year, showing the relentless efforts of the leaders and staff of FPT Corporation to achieve the goal of sustainable growth of over 20% with the highest priority is to ensure the interests of shareholders and related parties.

### **Technology sector accounts for 58% of revenue and 45% profit before tax**

Technology sector (including Domestic IT Services and Global IT Services) continues to play a key role, contributing 58% of revenue and 45% of pre-tax profit of FPT Corporation, equivalent to VND 25,521 billion (+23.1%) and 3,421 (+22.2%) billion VND respectively.

Global IT Service revenue reached VND 18,935 billion, up by 30.2%, profit before tax reached VND 2,987 billion, up by 23.3% over the same period in 2021. Notably, revenue grew in all markets, especially in the US (up 50%) and Asia - Pacific (up 36.4%). The Japanese market also witnessed rapid recovery with the revenue growth reaching 16% despite weakening JPY. Digital transformation revenue reached VND 7,349 billion, an increase of 33% over the same period, affirming the ability to provide effective and comprehensive digital transformation services of the company.

Global IT Services recorded newly signed revenue of VND 21,594 billion (1 billion dollar), up by 39% over the same period, creating a solid growth momentum next year. FPT also recorded 31 projects with a scale of over 5 million USD (+63.2% YoY). With these results, FPT was awarded the Certificate of Merit by the Ministry of Information and Communications for having outstanding achievements in production and business activities in the international market in 2022.

Domestic IT services segment achieved revenue and pre-tax profit of VND 6,586 billion (+6.3%) and VND 434 billion (+15.3%), respectively. In which, products of the Made by FPT ecosystem brought in VND 1,150 billion in revenue, up by 54.3% over the same period.

Made by FPT technology ecosystem is developed based on core technology platforms including AI, Blockchain, Cloud, IoT and Lowcode; has wide applicability in many key fields such as e-



government, transportation, healthcare, finance and banking, telecommunications, education, manufacturing, etc. In September 2022, FPT launched the first line of microchips applied in IoT products for the medical field, realizing the dream of manufacturing semiconductor components initiated by Vietnamese intelligence. In the next two years, FPT plans to supply 25 million chip units to the global market.

### **Telecommunication and Education sector continue to achieve sustainable growth**

Telecommunications sector revenue grew by 16.1% over the same period last year, reaching VND 14,730 billion; PBT increased by 17.6%, reaching VND 2,818 billion. In which, telecommunications services revenue increased by 15.5%, reaching VND 13,954 billion.

The strong demand for education in the IT industry has contributed to boosting FPT's Education revenue by 53% compared to the same period last year, reaching VND 4,712 billion. 2022 will witness the FPT Education education system officially surpass the Mega milestone with a scale of over 100,000 learners across the system.

***Organization representative  
Person authorized to disclose information***



**Mai Thi Lan Anh**

