

CÔNG TY CỔ PHẦN FPT
FPT CORPORATION

CỘNG HOÀ XÃ HỘI CHỦ NGHĨA VIỆT NAM
Độc lập - Tự do - Hạnh phúc
THE SOCIALIST REPUBLIC OF VIETNAM
Independence - Freedom - Happiness

Số/No.: 435/FPT-FCC

Hà Nội, ngày 18 tháng 10 năm 2019
Hanoi, October 18th, 2019

**CÔNG BỐ THÔNG TIN
TRÊN CỔNG THÔNG TIN ĐIỆN TỬ
CỦA ỦY BAN CHỨNG KHOÁN NHÀ
NƯỚC VÀ SGĐCK TP.HCM**

**DISCLOSURE OF INFORMATION ON
THE STATE SECURITIES
COMMISSION'S PORTAL AND
HOCHIMINH STOCK EXCHANGE'S
PORTAL**

Kính gửi/ To: - Ủy ban Chứng khoán Nhà nước/ *The State Securities
Commission*
- Sở Giao dịch chứng khoán TP.HCM/ *Hochiminh Stock
Exchange*

- Tên tổ chức / *Organization name*: Công ty Cổ phần FPT/ *FPT Corporation*
- Mã chứng khoán/ *Security Symbol*: FPT/ *FPT*
- Địa chỉ trụ sở chính/ *Address*: Số 17 phố Duy Tân, Phường Dịch Vọng Hậu, Quận Cầu Giấy, Hà Nội/ *No.17 Duy Tan Street, Dich Vong Hau Ward, Cau Giay District, Hanoi*
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Chức vụ/ *Position*: Giám đốc Truyền Thông FPT/ *Chief of FPT's Communications Officer*

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Content of disclosing information: *FPT's financial performance highlights in nine months of 2019.*

Thông tin này đã được công bố trên trang thông tin điện tử của công ty vào ngày 18/10/2019 tại đường dẫn: <http://fpt.com.vn/vi/nhadautu/cong-bo-thong-tin>

This information was disclosed on Company's Portal on October 18th, 2019, available at: <https://fpt.com.vn/en/ir/information-disclosure>



Tôi cam kết các thông tin công bố trên đây là đúng sự thật và hoàn toàn chịu trách nhiệm trước pháp luật về nội dung các thông tin đã công bố.

I declare that all information provided in this paper is true and accurate; I shall be legally responsible for any misrepresentation.

Tài liệu đính kèm/ *Attachment*: Kết quả kinh doanh 9 tháng năm 2019/*FPT's financial performance highlights in nine months of 2019*

Đại diện tổ chức
Organization representative

Người UQ CBTT

Party authorized to disclose information



Bùi Nguyễn Phương Châu

Nơi nhận/ Recipient:

- Như trên/ *As above*;
- Lưu: VT, FCC/ *Archived by: Admin, FCC.*



No.: 436/FPT – FCC

Hanoi, October 18th, 2019**FINACIAL PERFORMANCE HIGHTLIGHTS IN
NINE MONTHS OF 2019**

FPT's revenue and PBT in Q3 2019 increased by 17.7% and 30.2% year on year (YoY), achieved VND 7,104 billion and VND 1,368 billion, respectively. In 9M2019, revenue and PBT increased by 20.5% and 28.1% YoY, achieved VND 19,597 billion and VND 3,507 billion, equal to 104.0% and 110.5% of the year to date (YTD) target. Profit after tax (PAT) and PAT attributed to parent company's shareholders was VND 2,940 billion and VND 2,378 billion, up 27.7% and 30.1% YoY, respectively. EPS was VND 3,513, up 29.5% YoY. Moreover, the PBT margin was improved to 17.9% (16.8% in 9M2018).

Financial performance by sector: Technology sector's PBT soared by 41.8% YoY

As a key growth driver of FPT, Technology sector recorded revenue and PBT of VND 11,068 billion and VND 1,471 billion, equal to 104% and 108% of the YTD target, up 25.3% and 41.8% YoY, respectively. In which, the IT services from global market recorded revenue of VND 7,796 billion, up 32.1% YoY. PBT was VND 1,246 billion, up 33.9% YoY.

With a strategic focus on digital transformation, this service line's revenue was VND 2,525 billion, up 35.2% YoY, contributing 32.4% to the global IT services' revenue (this proportion in 9M2018 was 31.6%).

Telecom sector had its revenue up 16.6%, to VND 7,561 billion, equal to 103% of the YTD target. PBT was VND 1,294 billion, equal to 108% of the YTD target, up 15.2% YoY. In which, Telecom services' revenue and PBT reached VND 7,133 billion and VND 1,074 billion, up 16.8% and 18.4% YoY, respectively.

As of September 30th 2019, the total number of students of Education sector was 47,200, up 30% YoY.

Financial performance by market: Overseas markets' PBT up 29.4% YoY

In 9M2019, overseas markets brought FPT with revenue of VND 8,221 billion, up 28.5% YoY and PBT of VND 1,344 billion, up 29.4% YoY. The overseas revenue and PBT contributed 42% and 38% to the Corporation's performance, respectively (In 9M2018, the proportions were 39% and 38%).

Organization representative
Party authorized to disclose information

**Bui Nguyen Phuong Chau**