

CÔNG TY CỔ PHẦN FPT

FPT CORPORATION

Số/No.: 263/FPT-FAF

**CÔNG BỐ THÔNG TIN  
TRÊN CỔNG THÔNG TIN ĐIỆN TỬ  
CỦA ỦY BAN CHỨNG KHOÁN NHÀ  
NƯỚC VÀ SGDCK TP.HCM**

CỘNG HÒA XÃ HỘI CHỦ NGHĨA VIỆT NAM  
Độc lập - Tự do - Hạnh phúc  
**THE SOCIALIST REPUBLIC OF VIETNAM**  
Independence - Freedom - Happiness

Hà Nội, ngày 22 tháng 06 năm 2017  
Hanoi, June 22<sup>nd</sup>, 2017

**DISCLOSURE OF INFORMATION ON  
THE STATE SECURITIES  
COMMISSION'S PORTAL AND  
HOCHIMINH STOCK EXCHANGE'S  
PORTAL**

Kính gửi/ To: - Ủy ban Chứng khoán Nhà nước/ *The State Securities  
Commission*  
- Sở Giao dịch chứng khoán TP.HCM/ *Hochiminh Stock  
Exchange*

- Tên tổ chức / *Organization name*: Công ty Cổ phần FPT/ *FPT Corporation*
- Mã chứng khoán/ *Security Symbol*: FPT/ *FPT*
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Loại thông tin công bố:  định kỳ  bất thường  24h  theo yêu cầu  
*Information disclosure type:  Periodic  Irregular  24 hours  On demand*

**Nội dung thông tin công bố (\*)/ *Content of Information disclosure (\*)***: Tóm tắt tình  
hình hoạt động kinh doanh 5 tháng năm 2017/ *Financial performance highlights in the  
first five months of 2017*

Thông tin này đã được công bố trên trang thông tin điện tử của công ty vào ngày  
22/06/2017 tại đường dẫn: <http://fpt.com.vn/vi/nhadautu/cong-bo-thong-tin>  
*This information was disclosed on Company's Portal on June 22<sup>nd</sup>, 2017, available at:  
<https://fpt.com.vn/en/ir/information-disclosure>*



Tôi cam kết các thông tin công bố trên đây là đúng sự thật và hoàn toàn chịu trách nhiệm trước pháp luật về nội dung các thông tin đã công bố./

*I declare that all information provided in this paper is true and accurate; I shall be legally responsible for any misrepresentation.*

*Tài liệu đính kèm/ Attachment: Tóm tắt tình hình hoạt động kinh doanh 5 tháng năm 2017/ Financial performance highlights in the first five months of 2017*



**Trần Hồng Dương**

**Nơi nhận/ Recipient:**

- Như trên/ As above;
- Lưu/ Archived by: VT, FAF/ Admin, FAF.



***FPT'S FINANCIAL PERFORMANCE IN 5M2017***

Ending the first five months of 2017, FPT recorded consolidated revenue of VND 16,366 billion, up 12% YoY, equal to 103% of the year-to-date (YTD) target for the five-month period. Profit before tax (PBT) was VND 1,166 billion, increasing by 12% YoY and equal to 107% of the YTD target. Profit after tax (PAT) was VND 977 billion, up 10% YoY.

Year-to-date PAT attributable to parent company's shareholders was VND 745 billion, up 10% YoY. Year-to-date EPS was VND 1,620 in five months, up 8% YoY.

FPT's earnings growth in five months continued to be driven by the two core business sectors including Technology and Telecom, which altogether accounted for 75% of the consolidated profit before tax of the group. More specifically, year-to-date profit before tax of the Technology and Telecom sectors increased by 31% and 21% YoY, respectively.

The Distribution and retail sector has achieved 103% of both revenue and PBT targets for the year to date, in which, the retail segment continued to perform outstandingly in the first five months, with its YTD revenue up 32% and YTD profit before tax up 44% YoY.

During the reported period, FPT's overseas markets recorded revenue of VND 2,472 billion, up 13% YoY, and PBT of VND 335 billion, up 10% year on year.



## SOME NOTABLE EVENTS IN 5M2017



### GLOBALIZATION

- ❖ FPT signed MoU with UPS: On May 31<sup>st</sup>, FPT has signed a memorandum of understanding (MoU) with the US-based United Parcel Service (UPS), a global leader in logistics, with revenue of USD 61 billion in 2016, during Prime Minister Nguyen Xuan Phuc's visit to the US.
- ❖ Siemens willing to cooperate with FPT in training digital human resources. Siemens President and CEO Joe Kaeser visited FPT's F-Ville Software Village and FPT University during his first working visit of Việt Nam on May 24<sup>th</sup>.



### PROJECTS

- ❖ FPT IS partner with Moody's Analytics to help Vietnamese banks: On May 24, Moody's Analytics and FPT IS announced their strategic collaboration as part of the recent launched Moody's Analytics Partner Alliance program at a seminar on capital standards and business performance optimization.
- ❖ FPT and Vietnam Airlines signed strategic cooperation agreement. Accordingly, FPT will provide its most suitable products, services and solutions that matches Vietnam Airlines' requirements, including securities solutions.



### TECHNOLOGY

- ❖ Final round of the "Digital Race" contest completed. On May 10<sup>th</sup> at Cau Giay Arena, Hanoi, eight teams from universities nationwide has competed for the final round of the contest on using driverless car technology being held in Vietnam for the first time. This is the theme for 2016 – 2017 of the annual contest Digital race, organized by FPT Corporation.
- ❖ Introducing FPT.AI at CommunicAsia 2017. Joining CommunicAsia 2017 held in Singapore from May 22 to 25, FPT Corporation introduced FPT.AI solution here. FPT's booth drew much attention of foreign visitors.
- ❖ FPT Software signs contract for the use of the infrastructure at Hi-tech Park: On May 5, at Hoa Lac Hi-tech Park, FPT Software signed the contract with Hoa Lac Hi-tech Park Development One Member Limited Liability Company for the use of the infrastructure.



## DISTRIBUTION - RETAIL

- ❖ FPT Shop becomes Vivo's strategic partner. Vivo Technology Company Limited announced its partnership with FPT Retail. Accordingly, FPT Retail will become its strategic partner in providing Vivo smartphones in Vietnam.

## EDUCATION

- ❖ FPT Primary School enrolls 150 students. FPT Education just announced the launching of FPT Primary School on May 11. It is expected to enroll 150 students for the school year 2017-2018, including 120 1st-grade and 30 2nd grade students). The primary school has made FPT Education to fully provide education services from primary school to post-graduate.

**Organization representative**  
*Party authorized to disclose information*



**Tran Hong Duong**

